## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

# CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 27, 2006

### MOHAWK INDUSTRIES, INC.

(Exact name of registrant as specified in its charter)

01-19826

52-1604305

**Delaware** 

(State or Other Jurisdiction of Incorporation)	(Commission File Number)	(IRS Employer Identification No.)			
160 South Industrial Blvd., Calhoun, Georgia (Address of Principal Executive Offices)		<b>30701</b> (Zip Code)			
Registrant's telephone number, including area code (706) 629-7721					
(Former Name	e or Former Address, if Changed Since La	ast Report)			
Check the appropriate box below if the Fo registrant under any of the following provisions		y satisfy the filing obligation of the			
☐ Written communication pursuant to Rule	425 under Securities Act (17 CFR 230.4	25)			
☐ Soliciting material pursuant to Rule 14a-	12 under the Exchange Act (17 CFR 240	.14a-12)			
Pre-commencement communications pu	` '	· //			
☐ Pre-commencement communications pu	ırsuant to Rule 13e-4(c) under the Exchai	nge Act CFR 240.17R 240.13e-4(c))			

#### Item 2.02 Results of Operations and Financial Condition.

On April 27, 2006, Mohawk Industries, Inc. issued a press release announcing its first quarter financial results. A copy of the press release is attached hereto and hereby incorporated by reference as Exhibit 99.1.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

99.1 Press release dated April 27, 2006.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Mohawk Industries, Inc.

Date: April 27, 2006

By: <u>/s/ MICHEL S. VERMETTE</u>
Michel S. Vermette
V.P. & Corporate Controller

#### **INDEX TO EXHIBITS**

#### **Exhibit**

99.1. Press release dated April 27, 2006.

For Release: Immediately

Contact: Frank H. Boykin, Chief Financial Officer

## MOHAWK INDUSTRIES, INC. ANNOUNCES FIRST QUARTER EARNINGS

Calhoun, Georgia, April 27, 2006 - Mohawk Industries, Inc. (NYSE:MHK) today announced first quarter net sales of \$1,925,106,000 in 2006 compared to net sales of \$1,493,222,000 in 2005, an increase of 29%. The net sales growth was primarily attributable to the Unilin acquisition, internal growth and price increases. Adjusted net earnings for the first quarter of 2006 were \$72,862,000 (4% above last year) or \$1.07 diluted earnings per share (EPS), representing a 3% improvement above last year's earnings. The adjusted net earnings exclude a \$3 million stock option charge that was not required in 2005. During the first quarter of 2006, a non-cash LIFO charge impacted earnings by \$14 million (\$8.7 million, net of tax) or \$.13 EPS compared to \$6 million (\$4.0 million, net of tax) or \$.06 EPS in the first quarter of 2005. In accordance with U.S. Generally Accepted Accounting Principles (GAAP) net earnings for the first quarter of 2006 were \$71,120,000 and EPS were \$1.04 per share. The first quarter of 2005 net earnings were \$70,020,000 or \$1.03 in EPS.

The Mohawk segment net sales of \$1,150,546,000 in the first quarter of 2006 were up 5% from \$1,091,346,000. This was primarily attributable to increases in prices in all product lines as well as growth in hard surface sales. The Dal-Tile segment net sales of \$473,910,000 in the first quarter grew 18% from \$401,876,000 from internal growth and improved product mix. The Unilin segment net sales were \$302,630,000.

In commenting on the first quarter results, Jeffrey S. Lorberbaum, Chairman and CEO stated, "The results for the quarter were in line with our guidance that we revised earlier. The revision was attributable to our Mohawk segment which was negatively impacted by a \$14 million non-cash LIFO charge as well as lower sales growth and margins in the residential replacement carpet category. The slower carpet industry sales also impacted pricing on some opening price point products more than we anticipated. Our material costs moderated slightly from the high levels after the hurricanes and remained relatively stable through the quarter.

During the quarter, we started up a new manufacturing facility to increase capacity of fiber extrusion and yarn manufacturing in South Carolina. A carpet padding plant in the Northwest was started up during the period. We completed the purchase of a carpet backing plant early in the second quarter of this year. We anticipate improving residential replacement carpet demand which is historically affected by gains in employment levels and consumer confidence. In addition, homeowners usually replace their flooring at a faster rate when interest rates rise and people move less frequently.

Our Dal-Tile segment results included strong sales and operating profit growth. All product categories performed well as this business continues to gain market share. The Oklahoma ceramic expansion is progressing as planned while the Mexican expansion was completed at the end of last year. The management has transitioned smoothly to Harold Turk from Chris Wellborn who was promoted to Mohawk COO.

Unilin results included growing sales in both the U.S. and Europe. Our U.S. laminate strategy is in the implementation stage and we expect a sales benefit in the second half of 2006. The Unilin operating margin is lower in the first quarter due to seasonally lower sales, distribution inventory adjustments, higher wood and energy costs, and slightly lower laminate prices. Our U.S. laminate plant expansion was completed during the quarter to support additional growth in the U.S. The first quarter sales results were negatively impacted by inventory reductions of our distributors' due to shorter delivery times from this facility. There will be additional adjustments in the second quarter. Board price increases are being implemented to reflect higher wood and chemical costs. New products are being introduced under the Mohawk brand to increase our laminate distribution.

Our balance sheet continues to strengthen as the debt to capitalization ratio was further reduced to 51%. Our inventory turnover also improved to 4.8 times from 3.9 times the prior year. We will continue to focus on debt reduction in the future."

The strong economy along with improving consumer confidence should positively affect our business in future periods. We continue to anticipate continued growth in commercial and an improvement in the replacement category, which is our largest channel, with some slowing of new residential construction business later this year. The recent change in oil prices has not presently impacted our raw materials. We cannot predict the affect on our costs or customer demand in the future. After considering these factors, we estimate the earnings forecast for the second quarter of 2006 to range from \$1.51 to \$1.60.

Certain of the statements in the immediately preceding paragraphs, particularly anticipating future performance, business prospects, growth and operating strategies, proposed acquisitions, and similar matters, and those that include the words "believes," "anticipates," "forecast," "estimates," or similar expressions constitute "forward-looking statements." For those statements, Mohawk claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. There can be no assurance that the forward-looking statements will be accurate because they are based on many assumptions which involve risks and uncertainties. The following important factors could cause future results to differ: changes in economic or industry conditions; competition; raw material and energy prices; timing and level of capital expenditures; integration of acquisitions; introduction of new products; rationalization of operations; litigation; and other risks identified in Mohawk's SEC reports and public announcements.

Mohawk is a leading supplier of flooring for both residential and commercial applications. Mohawk offers a complete selection of carpet, ceramic tile, laminate, wood, stone, vinyl, rugs and other home products. These products are marketed under the premier brands in the industry, which include Mohawk, Karastan, Ralph Lauren, Lees, Bigelow, Dal-Tile, American Olean, Unilin and Quick Step. Mohawk's unique merchandising and marketing assist our customers in creating the consumers' dream. Mohawk provides a premium level of service with its own trucking fleet and over 250 local distribution locations.

There will be a conference call Friday, April 28, 2006 at 11:00 AM Eastern Time.

The telephone number to call is 1-800-603-9255. A conference call replay will also be available until Monday, May 1, 2006 by dialing 1-800-642-1687 for US/local calls and (706) 645-9291 for international calls and entering Conference ID # 8208904.

#### MOHAWK INDUSTRIES, INC. AND SUBSIDIARIES

Consolidated Statement of Earnings Data	Three months ended		
(Amounts in thousands, except per share data)		April 2, 2005	
Net sales	\$	1,925,106	1,493,222
Cost of sales		1,422,096	1,108,520
Gross profit		503,010	384,702
Selling, general and administrative expenses		352,443	261,072
Operating income		150,567	123,630
Interest expense		40,335	11,876
Other (income) expense, net		2,727	2,004
Earnings before income taxes		107,505	109,750
Income taxes		36,385	39,730
Net earnings	\$	71,120	70,020
Basic earnings per share	\$	1.05	1.05
Weighted-average shares outstanding	Ψ	67,564	66,804
Diluted earnings per share	\$	1.04	1.03
Weighted-average common and dilutive potential common	Ψ	1.04	1.00
shares outstanding		68.079	67,692
Other Financial Information		30,070	07,002
(Amounts in thousands)			
Net cash provided by operating activities	\$	104,526	50,701
Depreciation & amortization	\$	64,853	32,265
Capital expenditures	\$	45,632	34,521
ASSETS		April 1, 2006	April 2, 2005
Current assets:			
Cash and cash equivalents	\$	82,174	_
Receivables	Ψ	948.229	739,789
Inventories		1,186,626	1,145,747
Prepaid expenses		140,194	46,428
Deferred income taxes		,	
Total current assets		34,857 2,392,080	55,311 1,987,275
Property, plant and equipment, net		1,822,424	940,086
Goodwill		2,642,389	1,377,349
Tradenames		630,402	
Intangible assets		542,734	272,280 49,366
Other assets			
Other assets	\$	30,704	14,672
LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities:	φ	8,060,733	4,641,028
Current portion of long-term debt	\$	100,156	218,501
Accounts payable and accrued expenses	*	1,033,726	756,895
Total current liabilities		1,133,882	975,396
Long-term debt, less current portion		3,148,000	700,000
Deferred income taxes and other long-term liabilities		628,020	221,531
Total liabilities		4,909,902	1,896,927
Total stockholders' equity		3,150,831	2,744,101
Total StockHolders Equity	<b>c</b>		
	\$	8,060,733	4,641,028

(Amounts in thousands)	April 1, 2006		April 2, 2005	
Net sales:				
Mohawk	\$	1,150,546	1,091,346	
Dal-Tile		473,910	401,876	
Unilin		302,630	-	
Corporate and eliminations		(1,980)	<u>-</u>	
Consolidated net sales	\$	1,925,106	1,493,222	
			_	
Operating income:				
Mohawk	\$	52,279	65,625	
Dal-Tile Dal-Tile		69,602	58,470	
Unilin		40,019	-	
Corporate and eliminations		(11,333)	(465)	
Consolidated operating income	\$	150,567	123,630	
Assets:				
Mohawk	\$	2,458,587	2,472,133	
Dal-Tile		2,257,052	2,117,843	
Unilin		3,255,582	-	
Corporate and eliminations		89,512	51,052	
Consolidated assets	\$	8,060,733	4,641,028	

#### Reconciliation of reported net earnings to adjusted net earnings

		Three Months Ended		
		April 1, 2006	April 2, 2005	
Net earnings reported	\$	71,120	70,020	
Add:				
Stock option expense, net of taxes of \$1,008		1,742	-	
Adjusted net earnings	\$	72,862	70,020	
Adjusted net earnings per common share (basic)		1.08	1.05	
Adjusted net earnings per common share (diluted)	\$	1.07	1.03	

The Company believes it is useful for itself and investors to review, as applicable, both GAAP information that includes the stock compensation impact of SFAS 123R, and the non-GAAP measure that excludes such information in order to assess the performance of the Company's business for planning and forecasting in subsequent periods.