## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 4, 2020 Commission File Number 01-13697

## MOHAWK INDUSTRIES, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

160 S. Industrial Blvd., Calhoun, Georgia (Address of principal executive offices) 52-1604305 (I.R.S. Employer Identification No.)

> 30701 (Zip Code)

Registrant's telephone number, including area code: (706) 629-7721

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

□ Written communication pursuant to Rule 425 under Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act CFR 240.17R 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company  $\Box$ 

Securities Registered Pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol	Name of Each Exchange on Which Registered
Common Stock, \$.01 par value	МНК	New York Stock Exchange
Floating Rate Notes due 2020		New York Stock Exchange
Floating Rate Notes due 2021		New York Stock Exchange
2.000% Senior Notes due 2022		New York Stock Exchange

Item 2.02 Results of Operations and Financial Condition.

The following information, including the Exhibit attached hereto, is being furnished pursuant to this Item 2.02 and shall not be deemed "filed" for purpose of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

On May 4, 2020, Mohawk Industries, Inc. issued a press release to report the Company's earnings for the fiscal quarter ended March 28, 2020, which is attached to this report as Exhibit 99.1.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits 99.1 Press release dated May 4, 2020.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: May 4, 2020

By:

Mohawk Industries, Inc. /s/ James F. Brunk James F. Brunk Senior V.P. & Corporate Controller

## INDEX TO EXHIBITS

<u>Exhibit</u>

99.1 Press release dated May 4, 2020.

# **NEWS RELEASE**

For Release: Immediately

Contact: Frank Boykin, Chief Financial Officer (706) 624-2695

## **MOHAWK INDUSTRIES REPORTS Q1 RESULTS**

**Calhoun, Georgia, May 4, 2020** - Mohawk Industries, Inc. (NYSE: MHK) today announced 2020 first quarter net earnings of \$111 million and diluted earnings per share (EPS) of \$1.54. Adjusted net earnings were \$119 million, and EPS was \$1.66, excluding restructuring, acquisition and other charges. Net sales for the first quarter of 2020 were \$2.3 billion, down 6.4% as reported and 3.5% on a constant currency and days basis. For the first quarter of 2019, net sales were \$2.4 billion, net earnings were \$122 million and EPS was \$1.67, adjusted net earnings were \$154 million, and EPS was \$2.13, excluding restructuring, acquisition and other charges.

Commenting on Mohawk Industries' first quarter performance, Jeffrey S. Lorberbaum, Chairman and CEO, stated, "The world changed during the first quarter, and we are now managing through an unprecedented situation. Mohawk entered the year as the world's leading flooring company with a strong presence in all product categories, manufacturing in 18 countries and sales in more than 170 nations. During 2019, we generated \$1.4 billion of operating cash flow, and we have a strong balance sheet and leverage of 1.6x, near our historical low. We recently obtained a \$500 million term loan to expand our liquidity to \$1.3 billion after we pay off a €300 million note this month. With no other maturities in 2020, we have liquidity to manage through the downturn and strengthen our position when the economy recovers. We are reducing capital expenditures, cutting non-essential expenses and putting our stock purchases on hold until the environment improves."

Until the COVID-19 outbreak, our results for the quarter were in line with our plan, as we benefited from the initiatives we implemented in 2019. As we progressed through the period, government actions to reduce the spread of the virus impacted all our markets, with some shutting down retail and manufacturing operations. Across all of our markets, demand has dropped dramatically, with residential

remodeling being impacted the most up to this point and DIY products performing best, as some people started projects while staying home.

To respond to this global event, we have established corporate, segment and business teams to manage our actions as conditions change. We are keeping employees safe, increasing work from home and adjusting strategies as required. As demand dropped, we significantly reduced production, and are making weekly adjustments to adapt to the changing environment. Even where mandatory shutdowns were initiated, we are shipping product from inventory to our customers that are operating. We are lowering our costs by implementing layoffs and furloughs, using government assistance where available and absorbing labor costs where mandated to do so. We are benefiting from lower raw material and energy costs, though other headwinds are considerably greater. We are limiting our expenses and investments to what is essential to run the business and enhancing reports to manage major areas of focus, including inventory levels, headcount, receivables and pavables.

Each of our segments and individual businesses has strong leaders that have managed through difficult circumstances multiple times during their careers. Our entire global team is taking extraordinary steps to support our customers and protect our people and business. Our organization is flexible in adapting to fluid conditions, and we are applying the lessons we learned from 9/11 and the last recession to guide us through these times.

For the quarter, our Global Ceramic Segment sales declined 6% as reported and 2% on a constant currency and days basis. The segment's operating margin was 6% as reported, declining year over year primarily due to lower volume, unfavorable price and mix and unplanned shutdown costs due to COVID-19, partially offset by productivity and lower start-up cost. Each of the segment's regions was affected by the virus at different points in the period, with Italy at the forefront. In each region, we are lowering our production with demand, reducing our cost structure and adapting to different government programs in each country. Our U.S. ceramic business has a higher percentage of new residential and commercial sales, so demand has declined more slowly as those projects are still being completed. Through February, U.S. ceramic imports were 18% lower than the prior year, and average import pricing rose 5%. Our click ceramic production continues to ramp up as we begin introducing new collections into different channels. We are increasing our higher value quartz countertops as our productivity and cost continue to improve. In Mexico, our first quarter sales were slightly better than last year, with our mix

declining due to increased competition, higher inflation and investments to expand commercial distribution. Though the Mexican government shut down manufacturing in April, we continued to ship from inventory. In Brazil, our results were good, even though the virus negatively impacted the end of the period. Our European ceramic business was on plan until the outbreak stopped production, and shipments to customers have continued. In our Russian business, our volume was stronger than expected due to customers increasing their inventory levels, anticipating higher inflation. Much of Russia is now locked down, with many stores and construction sites closed.

During the quarter, our Flooring North America Segment's sales decreased 8% as reported and approximately 5.5% with one less day and the exit of unprofitable wood and other products with an operating margin of 4% as reported and 5% excluding restructuring and other charges. Operating income for the segment increased primarily due to improvements in productivity and reductions in inflation, partially offset by lower volume, price, mix and COVID-19. Across the business, we are reducing production and implementing layoffs and furloughs to align with the abrupt decline in demand. The segment has a higher percentage of sales from remodeling, and a large number of our retailers are not operating. Many retailers that carry our rug collections have also been closed. Our carpet sales performed best in the builder, multi-family, education and government sectors as projects underway have continued. During the quarter, LVT and sheet vinyl performed the best in the segment. Our LVT operations have improved with higher daily output and increased uptime. To improve our margins and mix, we have introduced collections featuring enhanced design and performance under our premium brands. Like resilient flooring, our state-of-the-art laminate also provides a DIY alternative with realistic visuals, water-proof technology and enhanced durability. In our wood flooring business, we have restructured our manufacturing operations and increased productivity and yields, improving our margins.

For the quarter, our Flooring Rest of the World Segment's sales decreased 5% as reported and were flat on a constant currency and days basis. The segment's operating margin was 13% as reported and 14% excluding restructuring and other charges due to lower price and mix, volume and shutdown costs from COVID-19, partially offset by lower inflation and increased productivity. Across our product categories, we have continued shipping from inventory to support customers that are operating. During the first quarter, the product categories in which we have made recent investments, including rigid LVT, sheet vinyl and carpet tile, delivered growth in a difficult environment. LVT outperformed as it takes market

share from other product categories. Our sheet vinyl business grew due to exports outside the region, and higher sales in Russia, where our new plant is operating well. As we exited the quarter, our laminate volume declined with the rest of the business, primarily in countries most impacted by the outbreak. We completed the closure of our wood flooring plant in the Czech Republic, which will reduce costs in our Malaysian operation as it reopens from a mandatory shutdown. Our insulation plants in France and Ireland have ceased manufacturing, and our other plants are reducing production and placing workers on temporary unemployment. Our board operations are being impacted similarly to the rest of the business, and we are starting and stopping production with temporary layoffs. In Australia and New Zealand, our sales were up slightly with hard surfaces growing and lower carpet sales pressuring margins. A major update of many of our product lines is being well accepted. In late March, New Zealand's government enacted a stringent lockdown, shuttering our operations and retail outlets throughout April.

As we enter May, the coronavirus is dramatically disrupting the economies around the world. Some countries are beginning to explore easing restrictions, while others are extending them. Presently, all our plants around the world are in operation except those in Mexico and a small plant in Pennsylvania. We are focused on conserving cash, adjusting production, reducing inventory and preserving our operational capabilities. We are also reducing expenses and investments and aligning with government requirements and support. The rate at which governments will open commerce and the subsequent consumer response cannot be determined. Some businesses have postponed investments in both remodeling and new construction until a recovery becomes more apparent. At the end of April, with most people sheltering in place across the world, our sales rate is about 35% below the prior year, and we cannot predict the pace at which it will recover. Given these circumstances, we are unable to provide EPS guidance for the second quarter, and we anticipate an operating loss in the period due to the impact of COVID-19. Our balance sheet is strong with substantial liquidity of \$1.3 billion to manage through this crisis. Our business model remains solid with strong local teams in each market taking the necessary actions to manage the downturn. The economies will return to normal over time, and we are optimistic about the long-term future of our business.

## **ABOUT MOHAWK INDUSTRIES**

Mohawk Industries is the leading global flooring manufacturer that creates products to enhance residential and commercial spaces around the world. Mohawk's vertically integrated manufacturing and

distribution processes provide competitive advantages in the production of carpet, rugs, ceramic tile, laminate, wood, stone and vinyl flooring. Our industry leading innovation has yielded products and technologies that differentiate our brands in the marketplace and satisfy all remodeling and new construction requirements. Our brands are among the most recognized in the industry and include American Olean, Daltile, Durkan, Eliane, Feltex, Godfrey Hirst, IVC, Karastan, Marazzi, Mohawk, Mohawk Group, Pergo, Quick-Step and Unilin. During the past decade, Mohawk has transformed its business from an American carpet manufacturer into the world's largest flooring company with operations in Australia, Brazil, Canada, Europe, India, Malaysia, Mexico, New Zealand, Russia and the United States.

Certain of the statements in the immediately preceding paragraphs, particularly anticipating future performance, business prospects, growth and operating strategies and similar matters and those that include the words "could," "should," "believes," "anticipates," "expects," and "estimates," or similar expressions constitute "forward-looking statements." For those statements, Mohawk claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. There can be no assurance that the forward-looking statements will be accurate because they are based on many assumptions, which involve risks and uncertainties. The following important factors could cause future results to differ: changes in economic or industry conditions; competition; inflation and deflation in raw material prices and other input costs; inflation and deflation in consumer markets; energy costs and supply; timing and level of capital expenditures; timing and implementation of price increases for the Company's products; impairment charges; integration of acquisitions; international operations; introduction of new products; rationalization of operations; taxes and tax reform, product and other claims; litigation; the risks and uncertainty related to the COVID-19 pandemic; and other risks identified in Mohawk's SEC reports and public announcements.

### Conference call Tuesday, May 5, 2020, at 11:00 AM Eastern Time

The telephone number is 1-800-603-9255 for US/Canada and 1-706-634-2294 for International/Local. Conference ID # 5997678. A replay will be available until June 5, 2020, by dialing 1-855-859-2056 for US/local calls and 1-404-537-3406 for International/Local calls and entering Conference ID # 5997678.

## MOHAWK INDUSTRIES, INC. AND SUBSIDIARIES

Capital expenditures

(Unaudited)			
Condensed Consolidated Statement of Operations Data		Three Mon	ths Ended
(Amounts in thousands, except per share data)	М	March 28, 2020	
Net sales	\$	2,285,763	2,442,490
Cost of sales		1,669,323	1,817,563
Gross profit		616,440	624,927
Selling, general and administrative expenses		464,957	459,597
Operating income		151,483	165,330
Interest expense		8,671	10,473
Other (income) expense, net		5,679	(3,736)
Earnings before income taxes		137,133	158,593
Income tax expense		26,668	37,018
Net earnings including noncontrolling interest		110,465	121,575
Net income (loss) attributable to noncontrolling interest		(49)	(10)
Net earnings attributable to Mohawk Industries, Inc.	\$	110,514	121,585
Basic earnings per share attributable to Mohawk Industries, Inc.			
Basic earnings per share attributable to Mohawk Industries, Inc.	\$	1.54	1.68
Weighted-average common shares outstanding - basic		71,547	72,342
Diluted earnings per share attributable to Mohawk Industries, Inc.			
Diluted earnings per share attributable to Mohawk Industries, Inc.	\$	1.54	1.67
Weighted-average common shares outstanding - diluted		71,777	72,646
Other Financial Information			
(Amounts in thousands)			
Depreciation and amortization	\$	145,516	137,291

115,632

\$

136,948

### Condensed Consolidated Balance Sheet Data

Corporate and intersegment eliminations

Consolidated assets

	March 28, 2020	March 30, 2019
		114101 00, 2010
\$	263,086	105,668
	1,644,750	1,743,581
	2,195,434	2,338,125
	509,761	501,591
	4,613,031	4,688,965
	4,472,913	4,674,435
	331,329	320,800
	2,519,979	2,548,997
	904,023	950,564
	415,667	421,314
\$	13,256,942	13,605,075
\$	1,210,525	1,763,332
	1,554,085	1,571,273
	106,673	99,642
	2,871,283	3,434,247
	1,514,000	1,497,975
	238,830	227,595
	785,186	868,213
	5,409,299	6,028,030
		7,577,045
\$	13,256,942	13,605,075
\$	13,256,942	13,605,075
\$	13,256,942	13,605,075
\$	13,256,942 As of or for the Thr	
	As of or for the Thr	ee Months Ended
	As of or for the Thr	ee Months Ended
	As of or for the Thr March 28, 2020	ee Months Ended March 30, 2019
	As of or for the Thr March 28, 2020 848,450	ee Months Ended March 30, 2019 898,352
	As of or for the Thr March 28, 2020 848,450 848,330	ee Months Ended March 30, 2019 898,352 921,980
	As of or for the Thr March 28, 2020 848,450 848,330	ee Months Ended March 30, 2019 898,352 921,980
\$	As of or for the Thr March 28, 2020 848,450 848,330 588,983 —	ee Months Ended March 30, 2019 898,352 921,980 622,158 —
\$ \$ \$	As of or for the Thr March 28, 2020 848,450 848,330 588,983  2,285,763	ee Months Ended March 30, 2019 898,352 921,980 622,158 — 2,442,490
\$	As of or for the Thr March 28, 2020 848,450 848,330 588,983  2,285,763 49,089	ee Months Ended March 30, 2019 898,352 921,980 622,158 — 2,442,490 84,335
\$ \$ \$	As of or for the Thr March 28, 2020 848,450 848,330 588,983  2,285,763 49,089 33,682	ee Months Ended March 30, 2019 898,352 921,980 622,158 — 2,442,490 84,335 649
\$ \$ \$	As of or for the Thr March 28, 2020 848,450 848,330 588,983  2,285,763 49,089 33,682 77,227	ee Months Ended March 30, 2019 898,352 921,980 622,158 — 2,442,490 84,335 649 90,431
\$ \$ \$ \$	As of or for the Thr March 28, 2020 848,450 848,330 588,983 — 2,285,763 49,089 33,682 77,227 (8,515)	ee Months Ended March 30, 2019 898,352 921,980 622,158 — 2,442,490 84,335 649 90,431 (10,085)
\$ \$ \$	As of or for the Thr March 28, 2020 848,450 848,330 588,983  2,285,763 49,089 33,682 77,227	ee Months Ended March 30, 2019 898,352 921,980 622,158 — 2,442,490 84,335 649 90,431
\$ \$ \$ \$	As of or for the Thr March 28, 2020 848,450 848,330 588,983 — 2,285,763 49,089 33,682 77,227 (8,515)	ee Months Ended March 30, 2019 898,352 921,980 622,158 — 2,442,490 84,335 649 90,431 (10,085)
\$ \$ \$ \$	As of or for the Thr March 28, 2020 848,450 848,330 588,983 — 2,285,763 49,089 33,682 77,227 (8,515)	ee Months Ended March 30, 2019 898,352 921,980 622,158 — 2,442,490 84,335 649 90,431 (10,085)
\$ \$ \$ \$ \$	As of or for the Thr March 28, 2020 848,450 848,330 588,983 — 2,285,763 49,089 33,682 77,227 (8,515) 151,483	ee Months Ended March 30, 2019 898,352 921,980 622,158  2,442,490 84,335 649 90,431 (10,085) 165,330
	\$ \$ \$	1,644,750 2,195,434 509,761 4,613,031 4,472,913 331,329 2,519,979 904,023 415,667 \$ 13,256,942 

367,148

13,256,942

\$

281,341

13,605,075

Reconciliation of Net Earnings Attributable to Mohawk Industries, Inc. to Adjusted Net Earnings Attributable to Mohawk Industries, Inc. and Adjusted Diluted Earnings Per Share Attributable to Mohawk Industries, Inc.

(Amounts in thousands, except per share data)

	Three Months Ended		
	Ma	rch 28, 2020	March 30, 2019
Net earnings attributable to Mohawk Industries, Inc.	\$	110,514	121,585
Adjusting items:			
Restructuring, acquisition and integration-related and other costs		11,965	39,495
Acquisitions purchase accounting, including inventory step-up		—	2,552
Release of indemnification asset		(35)	—
Income taxes - reversal of uncertain tax position		35	—
Income taxes		(3,115)	(9,152)
Adjusted net earnings attributable to Mohawk Industries, Inc.	\$	119,364	154,480
Adjusted diluted earnings per share attributable to Mohawk Industries, Inc.	\$	1.66	2.13
Weighted-average common shares outstanding - diluted		71,777	72,646

### Reconciliation of Total Debt to Net Debt

(Amounts in thousands)

	Μ	arch 28, 2020
Current portion of long-term debt and commercial paper	\$	1,210,525
Long-term debt, less current portion		1,514,000
Less: Cash and cash equivalents		263,086
Net Debt	\$	2,461,439

### Reconciliation of Operating Income to Adjusted EBITDA

(Amounts in thousands)			Three M	onths Ended		Trailing Twelve Months Ended
		June 29, 2019	September 28, 2019	December 31, 2019	March 28, 2020	March 28, 2020
Operating income	\$	266,860	240,220	154,814	151,483	813,377
Other (expense)/income		3,048	(52,713)	9,522	(5,679)	(45,822)
Net (income) loss attributable to noncontrolling interest		(213)	(151)	(6)	49	(321)
Depreciation and amortization <sup>(1)</sup>		140,482	144,920	153,759	145,516	584,677
EBITDA		410,177	332,276	318,089	291,369	1,351,911
Restructuring, acquisition and integration-related and other costs		8,840	1,542	49,802	10,376	70,560
Impairment of net investment in a manufacturer and distribute of Ceramic tile in China	or	_	65,172	(5,226)	_	59,946
Acquisitions purchase accounting, including inventory step-u	р	1,164		222	_	1,386
Release of indemnification asset		_	(659)	603	(35)	(91)
Adjusted EBITDA	\$	420,181	398,331	363,490	301,710	1,483,712

<sup>(1)</sup> Includes \$1,589 of non-gaap depreciation in Q1 2020.

# Reconciliation of Net Sales to Net Sales on a Constant Exchange Rate and on Constant Shipping Days Excluding Acquisition Volume

(Amounts in thousands)

	Three Months Ended		
	 March 28, 2020	March 30, 2019	
Net sales	\$ 2,285,763	2,442,490	
Adjustment to net sales on constant shipping days	37,996	_	
Adjustment to net sales on a constant exchange rate	34,051	—	
Net sales on a constant exchange rate and constant shipping days	2,357,810	2,442,490	
Less: impact of acquisition volume	(4,101)	—	
Net sales on a constant exchange rate and constant shipping days excluding acquisition volume	\$ 2,353,709	2,442,490	

### Reconciliation of Segment Net Sales to Segment Net Sales on a Constant Exchange Rate and on Constant Shipping Days

(Amounts in thousands)

		Three Months Ended		
Global Ceramic	Ma	arch 28, 2020	March 30, 2019	
Net sales	\$	848,450	898,352	
Adjustment to net sales on constant shipping days		14,547	—	
Adjustment to segment net sales on a constant exchange rate		13,484	—	
Segment net sales on a constant exchange rate and constant shipping days	\$	876,481	898,352	

### Reconciliation of Segment Net Sales to Segment Net Sales on Constant Shipping Days and Exiting of Unprofitable Wood and Other Products (Amounts in thousands)

		hs Ended	
Flooring NA	M	arch 28, 2020	March 30, 2019
Net sales	\$	848,330	921,980
Adjustment to net sales on constant shipping days		13,683	—
Adjustment to net sales exiting of unprofitable wood and other products		7,400	—
Segment net sales on constant shipping days and exiting of unprofitable wood and other products	\$	869,413	921,980

### Reconciliation of Segment Net Sales to Segment Net Sales on a Constant Exchange Rate and on Constant Shipping Days Excluding Acquisition Volume (Amounts in thousands)

	Three Months Ended		
Flooring ROW	 March 28, 2020	March 30, 2019	
Net sales	\$ 588,983	622,158	
Adjustment to net sales on constant shipping days	9,767	—	
Adjustment to segment net sales on a constant exchange rate	20,567	—	
Segment net sales on a constant exchange rate and constant shipping days	619,317	622,158	
Less: impact of acquisition volume	(4,101)	—	
Segment net sales on a constant exchange rate and constant shipping days excluding acquisition volume	\$ 615,216	622,158	

### Reconciliation of Gross Profit to Adjusted Gross Profit

(Amounts in thousands)

		Three Mo	onths Ended
	-	March 28, 2020	March 30, 2019
Gross Profit	S	616,440	624,927
Adjustments to gross profit:			
Restructuring, acquisition and integration-related and other costs		11,080	35,602
Acquisitions purchase accounting, including inventory step-up		—	2,552
Adjusted gross profit	9	627,520	663,081

### Reconciliation of Selling, General and Administrative Expenses to Adjusted Selling, General and Administrative Expenses

(Amounts in thousands)

		Three Mont	ths Ended
	]	March 28, 2020	March 30, 2019
Selling, general and administrative expenses	\$	464,957	459,597
Adjustments to selling, general and administrative expenses:			
Restructuring, acquisition and integration-related and other costs		(895)	(3,101)
Adjusted selling, general and administrative expenses	\$	464,062	456,496

### Reconciliation of Operating Income to Adjusted Operating Income

(Amounts in thousands)

		Three Months Ended		
	Ma	rch 28, 2020	March 30, 2019	
Operating income	\$	151,483	165,330	
Adjustments to operating income:				
Restructuring, acquisition and integration-related and other costs		11,975	38,703	
Acquisitions purchase accounting, including inventory step-up		—	2,552	
Adjusted operating income	\$	163,458	206,585	

### Reconciliation of Segment Operating Income to Adjusted Segment Operating Income

(Amounts in thousands)

		Three Mont	ths Ended	
Global Ceramic	Marc	ch 28, 2020	March 30, 2019	
Operating income	\$	49,089	84,335	
Adjustments to segment operating income:				
Restructuring, acquisition and integration-related and other costs		(122)	5,263	
Acquisitions purchase accounting, including inventory step-up		—	204	
Adjusted segment operating income	\$	48,967	89,802	

### Reconciliation of Segment Operating Income to Adjusted Segment Operating Income

(Amounts in thousands)

		Three Months Ended		
Flooring NA	March 28, 2020		March 30, 2019	
Operating income	\$	33,682	649	
Adjustments to segment operating income:				
Restructuring, acquisition and integration-related and other costs		8,067	30,599	
Adjusted segment operating income	\$	41,749	31,248	

### Reconciliation of Segment Operating Income to Adjusted Segment Operating Income

(Amounts in thousands)

		Three Months Ended		
Flooring ROW	]	March 28, 2020	March 30, 2019	
Operating income	\$	77,227	90,431	
Adjustments to segment operating income:				
Restructuring, acquisition and integration-related and other costs		3,969	2,561	
Acquisitions purchase accounting, including inventory step-up		—	2,348	
Adjusted segment operating income	\$	81,196	95,340	

# Reconciliation of Earnings Including Noncontrolling Interests Before Income Taxes to Adjusted Earnings Including Noncontrolling Interests Before Income Taxes

Noncontrolling Interests Before Income Ta (Amounts in thousands)

		Three Months Ended		
	Ma	arch 28, 2020	March 30, 2019	
Earnings before income taxes	\$	137,133	158,593	
Noncontrolling interests		49	10	
Adjustments to earnings including noncontrolling interests before income taxes:				
Restructuring, acquisition and integration-related and other costs		11,965	39,495	
Acquisitions purchase accounting, including inventory step-up		—	2,552	
Release of indemnification asset		(35)	—	
Adjusted earnings including noncontrolling interests before income taxes	\$	149,112	200,650	

#### Reconciliation of Income Tax Expense to Adjusted Income Tax Expense

(Amounts in thousands)

		Three Months Ended		
	Ma	ırch 28, 2020	March 30, 2019	
Income tax expense	\$	26,668	37,018	
Income taxes - reversal of uncertain tax position		(35)	—	
Income tax effect of adjusting items		3,115	9,152	
Adjusted income tax expense	\$	29,748	46,170	
Adjusted income tax rate		20.0 %	23.0 %	

The Company supplements its condensed consolidated financial statements, which are prepared and presented in accordance with US GAAP, with certain non-GAAP financial measures. As required by the Securities and Exchange Commission rules, the tables above present a reconciliation of the Company's non-GAAP financial measures to the most directly comparable US GAAP measure. Each of the non-GAAP measures set forth above should be considered in addition to the comparable US GAAP measure, and may not be comparable to similarly titled measures reported by other companies. The Company believes these non-GAAP measures, when reconciled to the corresponding US GAAP measure, help its investors as follows: Non-GAAP revenue measures that assist in identifying growth trends and in comparisons of revenue with prior and future periods and non-GAAP profitability measures that assist in understanding the long-term profitability trends of the Company's business and in comparisons of its profits with prior and future periods.

The Company excludes certain items from its non-GAAP revenue measures because these items can vary dramatically between periods and can obscure underlying business trends. Items excluded from the Company's non-GAAP revenue measures include: foreign currency transactions and translation and the impact of acquisitions.

The Company excludes certain items from its non-GAAP profitability measures because these items may not be indicative of, or are unrelated to, the Company's core operating performance. Items excluded from the Company's non-GAAP profitability measures include: restructuring, acquisition and integration-related and other costs, acquisition purchase accounting, including inventory step-up, release of indemnification assets and the reversal of uncertain tax positions.