### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **FORM 10-Q**

[Mark One]
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 2, 2005
OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934
For the transition period from to
Commission File Number
01-19826

MOHAWK INDUSTRIES, INC. (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization)

52-1604305 (I.R.S. Employer Identification No.)

P. O. Box 12069, 160 S. Industrial Blvd., Calhoun, Georgia (Address of principal executive offices)

30701 (Zip Code)

Registrant's telephone number, including area code: (706) 629-7721

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [ x ] No [ ]

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes [x] No [ ]

The number of shares outstanding of the issuer's classes of capital stock as of August 10, 2005, the latest practicable date, is as follows: 66,868,480 shares of Common Stock, \$.01 par value.

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#### PART I. FINANCIAL INFORMATION

## ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

# MOHAWK INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

ASSETS (In thousands) (Unaudited)

	 July 2, 2005	December 31, 2004
Current assets:		
Receivables	\$ 775,992	660,650
Inventories	1,125,145	1,017,983
Prepaid expenses	49,125	49,381
Deferred income taxes	 55,311	55,311
Total current assets	2,005,573	1,783,325
Property, plant and equipment, at cost Less accumulated depreciation and	1,933,093	1,817,823
amortization	 959,466	912,491
Net property, plant and equipment	 973,627	905,332
Goodwill	1,377,349	1,377,349
Other intangible assets	320,645	322,646
Other assets	 13,055	14,466
	\$ 4,690,249	4,403,118

## MOHAWK INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

# LIABILITIES AND STOCKHOLDERS' EQUITY (In thousands, except per share data) (Unaudited)

		July 2, 2005	December 31, 2004
Current liabilities:			-
Current portion of long-term debt	\$	183,835	191,341
Accounts payable and accrued expenses	Ψ	757,813	623,061
Total current liabilities		941,648	814,402
		,	27.,72
Deferred income taxes		191,761	191,761
Long-term debt, less current portion		700,000	700,000
Other long-term liabilities		29,483	30,618
Total liabilities		1,862,892	1,736,781
Stockholders' equity: Preferred stock, \$.01 par value; 60 shares authorized; no shares issued Common stock, \$.01 par value; 150,000 shares authorized; 77,805 and 77,514 shares issued		-	-
in 2005 and 2004, respectively		778	775
Additional paid-in capital		1,071,561	1,058,537
Retained earnings		2,074,214	1,910,383
Accumulated other comprehensive income, net		(1,322)	(2,441)
		3,145,231	2,967,254
Less treasury stock at cost; 10,981 and 10,755 shares in 2005 and 2004, respectively		317,874	300,917
Total stockholders' equity		2,827,357	2,666,337
	\$	4,690,249	4,403,118

# MOHAWK INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS

(In thousands, except per share data) (Unaudited)

		hs Ended	
	Jı	uly 2, 2005	July 3, 2004
Net sales	\$	1,624,692	1,485,897
Cost of sales		1,193,183	1,082,578
Gross profit		431,509	403,319
Selling, general and administrative expenses		271,020	252,646
Operating income		160,489	150,673
Other expense (income):			
Interest expense		12,515	13,212
Other expense		1,991	2,568
Other income		(1,069)	(1,577)
		13,437	14,203
Earnings before income taxes		147,052	136,470
Income taxes		53,241	49,312
Net earnings	\$	93,811	87,158
Basic earnings per share	\$	1.40	1.31
Weighted-average common shares outstanding		66,811	66,742
Diluted earnings per share	\$	1.39	1.29
Weighted-average common and dilutive potential			
common shares outstanding		67,504	67,564

# MOHAWK INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS

(In thousands, except per share data) (Unaudited)

		Six Months Ended		
	Jı	uly 2, 2005	July 3, 2004	
Net sales	\$	3,117,914	2,875,622	
Cost of sales		2,301,703	2,106,757	
Gross profit		816,211	768,865	
Selling, general and administrative expenses		532,092	499,153	
Operating income		284,119	269,712	
Other expense (income):				
Interest expense		24,391	27,166	
Other expense		4,718	4,496	
Other income		(1,792)	(2,083	
		27,317	29,579	
Earnings before income taxes		256,802	240,133	
Income taxes		92,971	86,668	
Net earnings	\$	163,831	153,465	
Basic earnings per share	\$	2.45	2.30	
Weighted-average common shares outstanding		66,807	66,686	
Diluted earnings per share	\$	2.42	2.27	
Weighted-average common and dilutive potential				
common shares outstanding		67,598	67,582	

# MOHAWK INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands) (Unaudited)

		Six Months Ended			
		July 2, 2005	July 3, 2004		
Cash flows from operating activities:					
Net earnings	\$	163,831	153,465		
Adjustments to reconcile net earnings to net	Ψ	100,001	155,405		
cash provided by operating activities:					
Depreciation and amortization		63,762	61,110		
Tax benefit on exercise of stock options		3,828	4,330		
Loss on disposal of property, plant		3,020	4,550		
and equipment		1,224	224		
Changes in operating assets and liabilities,		1,224	224		
net of effects of acquisitions:					
Receivables		(105,908)	(123,619)		
Inventories		(93,264)	(88,178)		
Accounts payable and accrued expenses		121,073	50,450		
Other assets and prepaid expenses		1,369	1,410		
Other liabilities		(1,135)	(1,510)		
Net cash provided by operating activities		154,780	57,682		
riot odori provided by operating detivities		,	0.,002		
Cash flows from investing activities:					
Additions to property, plant and equipment, net		(99,353)	(38,674)		
Acquisitions		(50,606)	(14,998)		
Net cash used in investing activities		(149,959)	(53,672)		
<b>3</b>		( 2)222/			
Cash flows from financing activities:					
Net change in revolving line of credit		(17,504)	(6,510)		
Net change in asset securitization borrowings		10,000	(22,000)		
Payments of other debt		(2)	(19)		
Change in outstanding checks in excess of cash		10,725	23,249		
Acquisition of treasury stock		(14,521)	(7,182)		
Common stock transactions		6,481	8,452		
Net cash provided by financing			·		
activities		(4,821)	(4,010)		
Net change in cash		-	-		
Cash, beginning of period		-	-		
Cash, end of period	\$	-	-		

(Unaudited)

#### 1. Interim reporting

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with instructions to Form 10-Q and do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. These statements should be read in conjunction with the consolidated financial statements and notes thereto, and the Company's description of critical accounting policies, included in the Company's 2004 Annual Report filed on Form 10-K, as filed with the Securities and Exchange Commission.

#### 2. Acquisition

During the second quarter of 2005, the Company entered into a definitive agreement to acquire Unilin Holding NV, a leading manufacturer and marketer of laminate flooring products based in Belgium. The transaction is valued at approximately €2.2 billion (US\$2.6 billion) and is expected to close during the fourth quarter of 2005. The transaction is subject to regulatory approval and other closing conditions. The purpose of the acquisition is to broaden the Company's participation in the hard surface flooring market.

#### 3. Effect of New Accounting Pronouncements

In December 2004, the FASB issued FASB Staff Position 109-1, "Application of FASB Statement No. 109, "Accounting for Income Taxes" ("SFAS No. 109") to the Tax Deduction on Qualified Production Activities Provided by the American Jobs Creation Act of 2004" ("FSP 109-1"). The American Jobs Creation Act of 2004 (the "Jobs Act"), enacted October 22, 2004, provides a tax deduction for income from qualified domestic production activities. FSP 109-1 provides the treatment for the deduction as a special deduction as described in SFAS No. 109. FSP 109-1 is effective prospectively as of January 1, 2005. The Company is currently evaluating the effect that the manufacturer's deduction will have on future results and has completed a preliminary evaluation of the impact the deduction for qualified production activities will have on its effective tax rate for 2005. Currently, the Company projects that the qualified production deduction will result in a benefit of approximately one-half of one percent, which has been reflected in the Company's effective tax rate for the first half of 2005. The Company will finalize its analysis of the benefits of the qualified production activities deduction when final regulations are issued by the U.S. Treasury Department. Those regulations are expected to be issued in the next 12 to 18 months.

In December 2004, the FASB issued FASB Staff Position 109-2, "Accounting and Disclosure Guidance for the Foreign Earnings Repatriation Provision within the American Jobs Creation Act of 2004" ("FSP 109-2"), which provides guidance under SFAS No. 109 with respect to recording the potential impact of the repatriation provisions of the Jobs Act on enterprises' income tax expense and deferred tax liability. FSP 109-2 states that an enterprise is allowed time beyond the financial reporting period of enactment to evaluate the effect of the Jobs Act on its plan for reinvestment or repatriation of foreign earnings for purposes of applying FASB Statement No. 109. The Company has not yet completed evaluating the impact of the repatriation provisions and has not adjusted its tax expense or deferred tax liability to reflect the repatriation provisions of the Jobs Act.

# MOHAWK INDUSTRIES, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(In thousands, except per share amounts) (Unaudited)

In November 2004, the FASB issued SFAS No. 151, "Inventory Costs-An Amendment of ARB No. 43, Chapter 4" ("SFAS 151"). SFAS 151 amends the guidance in ARB No. 43, Chapter 4, "Inventory Pricing," to clarify the accounting for abnormal amounts of idle facility expense, freight, handling costs and wasted material (spoilage). Among other provisions, the new rule requires that items such as idle facility expense, excessive spoilage, double freight, and re-handling costs be recognized as current-period charges regardless of whether they meet the criterion of "so abnormal" as stated in ARB No. 43. Additionally, SFAS 151 requires that the allocation of fixed production overhead to the costs of conversion be based on the normal capacity of the production facilities. SFAS 151 is effective for fiscal years beginning after June 15, 2005. The Company is currently evaluating SFAS 151 and does not expect it to have a material impact on the Company's consolidated financial statements.

In December 2004, the FASB issued SFAS No. 123 (revised 2004), "Share-Based Payment" ("SFAS 123R"), which replaces SFAS No. 123, "Accounting for Stock-Based Compensation" ("SFAS 123") and supersedes APB Opinion No. 25, "Accounting for Stock Issued to Employees." SFAS 123R requires all share-based payments to employees, including grants of employee stock options, to be recognized in the financial statements based on their fair values. Transition may be accomplished using either the prospective or retrospective method. The Company currently measures compensation costs related to share-based payments under APB Opinion No. 25. The Company is currently evaluating the transition methods under SFAS 123R. In April 2005, the Securities and Exchange Commission announced that the effective date of SFAS 123R should be no later than the beginning of the first fiscal year beginning after June 15, 2005. As a result, the Company expects to adopt SFAS 123R in the first quarter of 2006.

In March 2005, the FASB issued FASB Interpretation No. 47, "Accounting for Conditional Asset Retirement Obligations, an interpretation of FASB Statement No. 143" ("FIN 47"), which requires an entity to recognize a liability for the fair value of a conditional asset retirement obligation when incurred if the liability's fair value can be reasonably estimated. FIN 47 is effective no later than the end of fiscal years ending after December 15, 2005. The Company does not expect the adoption of this Interpretation to have a material impact on its consolidated financial statements.

In May 2005, the FASB issued Statement of Financial Accounting Standards No. 154, "Accounting Changes and Error Corrections-a replacement of APB Opinion No. 20 and FASB Statement No. 3" ("SFAS 154"). This Statement replaces APB Opinion No. 20, "Accounting Changes," and FASB Statement No. 3, "Reporting Accounting Changes in Interim Financial Statements." SFAS 154 requires retrospective application to prior periods' financial statements for changes in accounting principle, unless it is impracticable to determine either the period-specific effects or the cumulative effect of the change. SFAS 154 also requires that a change in depreciation, amortization, or depletion method for long-lived, non-financial assets be accounted for as a change in accounting estimate effected by a change in accounting principle. SFAS 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. The Company believes that adoption of the provisions of SFAS No. 154 will not have a material impact on the Company's consolidated financial statements.

### 4. Receivables

Receivables are as follows:

	Jul	y 2, 2005	December 31, 2004
Customers, trade	\$	858,321	746,233
Other		15,785	9,720
		874,106	755,953
Less allowance for discounts, returns, claims and doubtful accounts		98,114	95,303
Net receivables	\$	775,992	660,650

### 5. Inventories

The components of inventories are as follows:

	J	uly 2, 2005	December 31, 2004		
Finished goods	\$	726,590	665,565		
Work in process		104,468	86,883		
Raw materials		294,087	265,535		
Total inventories	\$	1,125,145	1,017,983		

Inventories are stated at the lower of cost or market (net realizable value). Cost is determined using the last-in, first-out (LIFO) method, which matches current costs with current revenues, for approximately 65% and 64% of the inventories at July 2, 2005 and December 31, 2004, and the first-in, first-out (FIFO) method for the remaining inventories.

### 6. Accounts payable and accrued expenses

Accounts payable and accrued expenses are as follows:

.c.ichic.	Ju	ly 2, 2005	December 31, 2004
Outstanding checks in excess of cash	\$	44,444	33,719
Accounts payable, trade		328,021	277,851
Accrued expenses		200,193	180,978
Income taxes payable		57,936	16,143
Accrued compensation		127,219	114,370
Total accounts payable and accrued expenses	\$	757,813	623,061

## 7. Intangible assets and goodwill

The components of intangible assets are as follows:

Carrying amount of amortized intangible assets:				_	July 2, 2005	De	ecember 31, 2004
Customer relationships				\$	54,160		54,160
Patents					600		600
				\$	54,760		54,760
Accumulated amortization of amortized intangible assets: Customer relationships				\$	6,295		4,324
Patents				Ť	100		70
				\$	6,395		4,394
Unamortized intangible assets:							
Trade names				\$	272,280		272,280
Total other intangible assets				\$	320,645		322,646
Amortization expense:	Three Mor	nths E	nded		Six Mo	onths E	Ended
·	July 2, 2005		July 3, 2004		July 2, 2005		July 3, 2004
Aggregate amortization expense	\$ 1,001		936		2,001		1,841
Goodwill consists of the following:		M	ohawk		al-Tile		Total
		IVI	Ullawk		al-1116		TOtal
Balance as of January 1, 2005		\$	196,632	1,1	180,717		1,377,349
Goodwill recognized during the period			-		-		-
Balance as of July 2, 2005		\$	196,632	1,1	180,717		1,377,349
			11				

#### 8. Product Warranties

The Company warrants certain qualitative attributes of its products for up to 20 years. The Company records a provision for estimated warranty and related costs, based principally on historical experience. The warranty provision is as follows:

	 Three Mont	hs Ended	Six Mont	hs Ended
	July 2, 2005	July 3, 2004	July 2, 2005	July 3, 2004
Balance at beginning of period	\$ 25,034	26,042	23,473	24,063
Warranty claims paid	(11,809)	(11,755)	(24,243)	(23,362)
Warranty expense	 10,829	10,608	24,824	24,194
Balance at end of period	\$ 24,054	24,895	24,054	24,895

### 9. Comprehensive income

Comprehensive income is as follows:

		Three Month	ns Ended	Six Months Ended		
		July 2, 2005	July 3, 2004	July 2, 2005	July 3, 2004	
Net earnings	\$	93,811	87,158	163,831	153,465	
Other comprehensive income:						
Foreign currency translation		(396)	(115)	(573)	(1,988)	
Unrealized (loss) gain on derivative						
instruments, net of income taxes		510	(316)	1,692	(256)	
Comprehensive income	\$	93,925	86,727	164,950	151,221	

#### 10. Stock compensation

Effective January 1, 2003 the Company adopted the disclosure provisions of SFAS No. 148, "Accounting for Stock-Based Compensation-Transition and Disclosure." This statement amends SFAS No. 123, "Accounting for Stock-Based Compensation," to provide alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based compensation and requires prominent disclosure in both the annual and interim financial statements of the method of accounting used and the financial impact of stock-based compensation. As permitted by SFAS No. 123 the Company accounts for stock options granted as prescribed under Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees," which recognizes compensation cost based upon the intrinsic value of the award.

## MOHAWK INDUSTRIES, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(In thousands, except per share amounts) (Unaudited)

If the Company had elected to recognize compensation expense based upon the fair value at the grant dates for awards under these plans, the Company's net earnings per share would have been reduced as follows:

	Three Months Ended			Six Months Ended		
		July 2, 2005	July 3, 2004	July 2, 2005	July 3, 2004	
Net earnings as reported	\$	93,811	87,158	163,831	153,465	
Deduct: Stock-based employee compensation expense determined under fair value based method for all		(0.000)	(4.000)	(4.470)	(0.077)	
options, net of related tax effects		(2,223)	(1,892)	(4,178)	(3,877)	
Pro forma net earnings	\$	91,588	85,266	159,653	149,588	
Net earnings per common share (basic): As reported	\$	1.40	1.31	2.45	2.30	
Pro forma	\$	1.37	1.28	2.39	2.24	
Net earnings per common share (diluted): As reported	\$	1.39	1.29	2.42	2.27	
·						
Pro forma	\$	1.36	1.27	2.37	2.22	

The following weighted average assumptions were used to determine the fair value using the Black-Scholes option-pricing model:

	Three Months Ended		Six Months Ended	
	July 2, 2005	July 3, 2004	July 2, 2005	July 3, 2004
Dividend yield	-	-	-	-
Risk-free interest rate	3.8 %	3.7 %	3.9 %	2.9 %
Volatility	37.2 %	40.7 %	38.0 %	43.7 %
Expected life (years)	7	6	6	6

#### 11. Earnings per share

The Company applies the provisions of SFAS No. 128, "Earnings per Share," which requires companies to present basic EPS and diluted EPS. Basic EPS excludes dilution and is computed by dividing income available to common stockholders by the weighted-average number of common shares outstanding for the period. Diluted EPS reflects the dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the Company.

Dilutive common stock options are included in the diluted EPS calculation using the treasury stock method. Options to purchase common stock that were excluded from the computation of diluted earnings per share because their effect would have been anti-dilutive were 411 and 28 shares for the three month periods ended July 2, 2005 and July 3, 2004, respectively and 257 and 11 shares for the six month periods ended July 2, 2005 and July 3, 2004, respectively.

	Three Months Ended		Six Months Ended	
	July 2, 2005	July 3, 2004	July 2, 2005	July 3, 2004
Net earnings	\$ 93,811	87,158	163,831	153,465
Weighted-average common and dilutive potential common shares outstanding:  Weighted-average common shares outstanding	66,811	66,742	66,807	66,686
Add weighted-average dilutive potential common shares - options to	000	000	704	200
purchase common shares, net	693	822	<u>791</u>	896
Weighted-average common and dilutive potential common shares outstanding	67,504	67,564	67,598	67,582
Basic earnings per share	\$ 1.40	1.31	\$ 2.45	2.30
Diluted earnings per share	\$ 1.39	1.29	\$ 2.42	2.27

## 12. Supplemental Condensed Consolidated Statements of Cash Flows Information

		Six Months Ended		
	July	2, 2005	July 3, 2004	
Net cash paid during the period for:				
Interest	\$	29,699	30,740	
Income taxes	\$	52,124	104,653	

#### 13. Commitments and Contingencies

In Shirley Williams, et al vs. Mohawk Industries, Inc, four plaintiffs filed a purported class action lawsuit in January 2004, in the United States District Court for the Northern District of Georgia, alleging that they are former and current employees of the Company and that the Company's actions and conduct, including the employment of persons who are not permitted to work in this country, have damaged them and the other members of the purported class by suppressing the wages of the Company's hourly employees in Georgia. The plaintiffs seek a variety of relief, including (a) treble damages; (b) return of any allegedly unlawful profits; and (c) attorney's fees and costs of litigation. In February 2004, the Company filed a Motion to Dismiss the Complaint, which was denied by the Northern District in April 2004. The Company then sought and obtained permission to file an immediate appeal of the Northern District's decision to the United States Court of Appeals for the 11th Circuit. In June 2005, the 11th Circuit reversed in part and affirmed in part the lower court's decision. In June 2005, the Company filed a motion requesting review by the full 11th Circuit. The Company believes it has meritorious defenses and intends to continue vigorously defending itself against this action.

The Company is also engaged in other legal actions arising in the ordinary course of its business.

The Company believes that adequate provisions have been made for probable losses with respect to the resolution of all such claims and pending litigation and that the ultimate outcome of these actions, will not have a material adverse effect on the financial condition of the Company, but could have a material effect on the Company's results of operations in a given quarter or year.

#### 14. Segment reporting

The Company has two reporting segments: the Mohawk segment, and the Dal-Tile segment. The Mohawk segment (an aggregation of the Mohawk Flooring reporting unit and the Mohawk Home reporting unit) manufactures, sources, markets and distributes its product lines, which include carpet, rugs, pad, ceramic tile, hardwood, resilient and laminate through independent floor covering retailers, home centers, mass merchandisers, department stores, commercial dealers and commercial end users. The Dal-Tile segment product lines include ceramic tile, porcelain tile and stone products sold through tile and flooring retailers, contractors, independent distributors and home centers.

The accounting policies for each operating segment are consistent with the Company's policies described in the footnotes to the consolidated financial statements included in the Company's Annual Report filed on Form 10-K. Amounts disclosed for each segment are prior to any elimination or consolidation entries. Corporate general and administrative expenses amounts attributable to each segment are estimated and allocated accordingly. Segment performance is evaluated based on operating income.

## Segment information is as follows:

Three Months Ended		Six Months Ended	
July 2,	July 3,	July 2,	July 3,
2005	2004	2005	2004
\$ 1,184,914	1,105,493	2,276,260	2,135,935
439,778	380,404	841,654	739,687
\$ 1,624,692	1,485,897	3,117,914	2,875,622
\$ 95,743	97,050	161,368	168,822
69,291	55,895	127,761	105,297
(4,545)	(2,272)	(5,010)	(4,407)
\$ 160,489	150,673	284,119	269,712
		As of	
\$	July 2, 2005 \$ 1,184,914 439,778 \$ 1,624,692 \$ 95,743 69,291 (4,545)	July 2,     July 3,       2005     2004       \$ 1,184,914     1,105,493       439,778     380,404       \$ 1,624,692     1,485,897       \$ 95,743     97,050       69,291     55,895       (4,545)     (2,272)	July 2, 2005         July 3, 2004         July 2, 2005           \$ 1,184,914         1,105,493         2,276,260           439,778         380,404         841,654           \$ 1,624,692         1,485,897         3,117,914           \$ 95,743         97,050         161,368           69,291         55,895         127,761           (4,545)         (2,272)         (5,010)           \$ 160,489         150,673         284,119

	As	As of	
	·	December	
	July 2,	31,	
	2005	2004	
Assets:	·		
Mohawk	\$ 2,492,341	2,285,025	
Dal-Tile	2,147,812	2,063,195	
Corporate and Eliminations	50,096	54,898	
	\$ 4,690,249	4,403,118	

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### Overview

The Company is a leading producer of floorcovering products for residential and commercial applications in the United States. The Company is the second largest carpet and rug manufacturer, and a leading manufacturer, marketer and distributor of ceramic tile and natural stone, in the United States. The Company has two reporting segments, the Mohawk segment and the Dal-Tile segment. The Mohawk segment distributes its product lines, which include broadloom carpet, rugs, pad, ceramic tile, hardwood, resilient and laminate, through its network of approximately 52 regional distribution centers and satellite warehouses using its fleet of company-operated trucks, common carrier or rail transportation. The segment products are purchased by independent floor covering retailers, home centers, mass merchandisers, department stores, independent distributors, commercial dealers, and commercial end users. The Dal-Tile segment product lines include ceramic tile, porcelain tile and stone products distributed through approximately 255 company-operated sales service centers and regional distribution centers using primarily common carriers and rail transportation. The segment products are purchased by tile specialty dealers, tile contractors, floor covering retailers, commercial end users, independent distributors, and home centers.

The Company reported net earnings of \$93.8 million or diluted earnings per share ("EPS") of \$1.39, up 8%, for the second quarter of 2005 compared to net earnings of \$87.2 million or EPS of \$1.29 for the second quarter of 2004. The improvement in EPS resulted from selling price increases, better leveraging of general and administrative expenses as a percent of net sales, and growing hard surface sales offset by continuing raw material cost increases when compared to the second quarter of 2004.

The Company reported net earnings of \$163.8 million or EPS of \$2.42, up 7%, for the first half of 2005 compared to net earnings of \$153.5 million or EPS of \$2.27 for the first half of 2004. The improvement in EPS resulted from selling price increases, better leveraging of selling, general and administrative expenses as a percent of net sales, and growing hard surface sales offset by higher raw material and energy costs.

The Company believes its financial condition remained strong in the second quarter of 2005 as evidenced by the Company's debt to capitalization ratio of 23.8%.

During the second quarter of 2005, the Company entered into a definitive agreement to acquire Unilin Holding NV ("Unilin"), a leading manufacturer and marketer of laminate flooring products based in Belgium. The transaction is valued at approximately €2.2 billion (US\$2.6 billion) and is expected to close during the fourth quarter of 2005. The transaction is subject to regulatory approval and other closing conditions. The purpose of the acquisition is to broaden the Company's participation in the hard surface flooring market.

#### **Results of Operations**

#### Quarter Ended July 2, 2005, as Compared with Quarter Ended July 3, 2004

Net sales for the quarter ended July 2, 2005 were \$1,624.7 million, reflecting an increase of \$138.8 million, or approximately 9.3%, from the \$1,485.9 million reported in the quarter ended July 3, 2004. The increased net sales were primarily attributable to price increases and internal sales growth from both the Mohawk and Dal-Tile segments. The Mohawk segment recorded net sales of \$1,184.9 million in the current quarter compared to \$1,105.5 million in 2004, representing an increase of \$79.4 million, or approximately 7.2%. The increase was attributable to selling price increases and growth within the hard surface product categories offset by some softening in the retail replacement business, the discontinuance of certain marginal products and some customers reducing their inventories within the home product line. The Dal-Tile segment recorded net sales of \$439.8 million in the current quarter, reflecting an increase of \$59.4 million, or approximately 15.6%, from the \$380.4 million reported in the quarter ended July 3, 2004. The increase was primarily internal growth, price increases, and improved product mix.

Gross profit for the second quarter of 2005 was \$431.5 million (26.6% of net sales) compared to the gross profit of \$403.3 million (27.1% of net sales) for the prior year's second quarter. Gross profit as a percentage of net sales in the current quarter was unfavorably impacted when compared to the second quarter of 2004 by higher raw material and energy costs. The Company implemented a further price increase during the second quarter of 2005 as a result of raw material and energy cost increases. Price increases have historically lagged behind cost increases. Many of the cost increases appear to have moderated during the current quarter. However, increases in oil costs and world wide commodity demand could further impact margins.

Selling, general and administrative expenses for the current quarter were \$271.0 million (16.7% of net sales) compared to \$252.6 million (17.0% of net sales) for the prior year's second quarter. The reduction in percentage was attributable to better leveraging of general and administrative expenses.

Operating income for the current quarter was \$160.5 million (9.9% of net sales) compared to \$150.7 million (10.1% of net sales) in the second quarter of 2004. Operating income attributable to the Mohawk segment was \$95.7 million (8.1% of segment net sales) in the second quarter of 2005 compared to \$97.1 million (8.8% of segment net sales) in the second quarter of 2004. Operating income attributable to the Dal-Tile segment was \$69.3 million (15.8% of segment net sales) in the second quarter of 2005 compared to \$55.9 million (14.7% of segment net sales) in the second quarter of 2004.

Interest expense for the second quarter of 2005 was \$12.5 million compared to \$13.2 million in the second quarter of 2004. The decrease in interest expense was attributable to lower average debt levels offset by higher interest rates.

Income tax expense was \$53.2 million, or 36.2% of earnings before income taxes for the second quarter of 2005 compared to \$49.3 million or 36.1% of earnings before income taxes for the prior year's second quarter.

#### Six Months Ended July 2, 2005, as Compared with Six Months Ended July 3, 2004

Net sales for the first six months ended July 2, 2005 were \$3,117.9 million, reflecting an increase of \$242.3 million, or approximately 8.4%, from the \$2,875.6 million reported in the six months ended July 3, 2004. The increased net sales are primarily attributable to price increases and internal sales growth from both the Mohawk and Dal-Tile segments. The Mohawk segment recorded net sales of \$2,276.3 million in the first half of 2005 compared to \$2,135.9 million in the first half of 2004, representing an increase of \$140.4 million or approximately 6.6%. The increase was attributable to price increases and internal growth in the hard surface product categories offset by some softening in the retail replacement business, the discontinuance of certain marginal products and some customers reducing their inventories within the home product line. The Dal-Tile segment recorded net sales of \$841.6 million in the first half of 2005, reflecting an increase of \$101.9 million or 13.8%, from the \$739.7 million reported in the first half of 2004. The increase was attributable to price increases and improved product mix in all product categories in the first half of 2005 when compared to the first half of 2004.

Gross profit for the first half of 2005 was \$816.2 million (26.2% of net sales) and represented an increase from gross profit of \$768.9 million (26.7% of net sales) for the prior year's first half. Gross profit as a percentage of net sales in the current first half was unfavorably impacted when compared to the first half of 2004 by higher raw material and energy prices.

Selling, general and administrative expenses for the first half of 2005 were \$532.1 million (17.1% of net sales) compared to \$499.2 million (17.4% of net sales) for the prior year's first half. The reduction in percentage was attributable to better leveraging of selling, general and administrative expenses.

Operating income for the first half of 2005 was \$284.1 million (9.1% of net sales) compared to \$269.7 million (9.4% of net sales) in the first half of 2004. Operating income attributable to the Mohawk segment was \$161.4 million (7.1% of segment net sales) in the first half of 2005 compared to \$168.8 million (7.9% of segment net sales) in the first half of 2004. Operating income attributable to the Dal-Tile segment was \$127.8 million (15.2% of segment net sales) in the first half of 2005 compared to \$105.3 million (14.2% of segment net sales) in the first half of 2004.

Interest expense for the first half of 2005 was \$24.4 million compared to \$27.2 million in the first half of 2004. The decrease in interest expense, for the first half of 2005 when compared to the first half of 2004, was attributable to lower average debt levels and higher capitalized interest offset by higher interest rates.

Income tax expense was \$93.0 million, or 36.2% of earnings before income taxes, for the first half of 2005 compared to \$86.7 million, or 36.1% of earnings before income taxes for the prior year's first half.

#### Liquidity and Capital Resources

The Company's primary capital requirements are for working capital, capital expenditures and acquisitions. The Company's capital needs are met primarily through a combination of internally generated funds, bank credit lines, term and senior notes, the sale of receivables and credit terms from suppliers.

Cash flows generated by operations for the first six months of 2005 were \$154.8 million compared to \$57.7 million for the first six months of 2004. The increase was primarily attributable to an increase in net earnings, depreciation and amortization, reductions in both accounts receivable and inventory, and an increase in accounts payable and accrued expenses.

Net cash used in investing activities for the first six months of 2005 was \$150.0 million compared to \$53.7 million for the first six months of 2004. The increase was primarily attributable to increased capital expenditures related to capital projects in the first half of 2005 when compared to the first half of 2004 and an acquisition within the Mohawk segment in the first half of 2005. Capital expenditures were incurred primarily to modernize, add, and expand manufacturing and distribution facilities and equipment. Capital spending during the remainder of 2005 for both the Mohawk and Dal-Tile segments combined, excluding acquisitions, is expected to range from \$140 million to \$160 million, and will be used primarily to purchase equipment and to add manufacturing capacity.

Net cash used in financing activities for the first six months of 2005 was \$4.8 million compared to the net cash used of \$4.0 million for the first six months of 2004. The Company's debt to capitalization ratio was 23.8% at July 2, 2005 compared to 28.6% at July 3, 2004. The Company repurchased 186,000 common shares during the current quarter for approximately \$14.5 million. Since the inception of the stock repurchase program the Company has repurchased 11.4 million shares of common stock for approximately \$326.1 million.

At July 2, 2005, the Company had credit facilities of \$300 million under its revolving credit line and \$50 million under various short-term uncommitted credit lines. All of these lines are unsecured. At July 2, 2005, a total of approximately \$252.8 million was available under both the credit facility and uncommitted credit lines. The amount used consisted of \$20.2 million under the Company's five-year revolving credit facility and unsecured credit lines, \$55.6 million standby letters of credit guaranteeing the Company's industrial revenue bonds and \$21.4 million standby letters of credit related to various insurance contracts and foreign vendor commitments.

The Company has entered into a commitment letter for a \$2 billion unsecured 364-day revolving credit agreement ("Bridge Facility") and a \$1.4 billion unsecured Senior 5-Year Credit Facility ("Senior Credit Facility"). Both facilities will be used to backstop commercial paper that will be issued by the Company in connection with the financing of the Unilin acquisition and provide for the Company's working capital requirements. The Senior Credit Facility is intended to replace the Company's existing credit facility and various uncommitted credit lines upon the acquisition of Unilin. In addition, the Company is currently evaluating permanent financing alternatives including, equity securities, equity linked securities, senior notes, and commercial paper.

The Company has an on-balance sheet trade accounts receivable securitization agreement ("Securitization Facility"). The Securitization Facility allows the Company to borrow up to \$350 million based on available accounts receivable. At July 2, 2005, the Company had approximately \$100.0 million outstanding secured by approximately \$842.4 million of trade receivables.

#### **Contractual Obligations**

As of July 2, 2005, the Company's contractual obligations have increased by approximately \$93.6 million and \$18.0 million, related to operating leases and purchase agreements, respectively, that the Company has entered into since December 31, 2004. There have been no further significant changes to the Company's contractual obligation table as disclosed in the Company's 2004 Annual Report filed on Form 10-K.

#### **Critical Accounting Policies and Estimates**

There were no significant changes to the Company's critical accounting policies and estimates during the period. The Company's critical accounting policies and estimates are described in the Company's 2004 Annual Report filed on Form 10-K.

#### **Recent Accounting Pronouncements**

In December 2004, the FASB issued FASB Staff Position 109-1, "Application of FASB Statement No. 109, "Accounting for Income Taxes" ("SFAS No. 109") to the Tax Deduction on Qualified Production Activities Provided by the American Jobs Creation Act of 2004" ("FSP 109-1"). The American Jobs Creation Act of 2004 (the "Jobs Act"), enacted October 22, 2004, provides a tax deduction for income from qualified domestic production activities. FSP 109-1 provides the treatment for the deduction as a special deduction as described in SFAS No. 109. FSP 109-1 is effective prospectively as of January 1, 2005. The Company is currently evaluating the effect that the manufacturer's deduction will have on future results and has completed a preliminary evaluation of the impact the deduction for qualified production activities will have on its effective tax rate for 2005. Currently, the Company projects that the qualified production deduction will result in a benefit of approximately one-half of one percent, which has been reflected in the Company's effective tax rate for the first half of 2005. The Company will finalize its analysis of the benefits of the qualified production activities deduction when final regulations are issued by the U.S. Treasury Department. Those regulations are expected to be issued in the next 12 to 18 months.

In December 2004, the FASB issued FASB Staff Position 109-2, "Accounting and Disclosure Guidance for the Foreign Earnings Repatriation Provision within the American Jobs Creation Act of 2004" ("FSP 109-2"), which provides guidance under SFAS No. 109 with respect to recording the potential impact of the repatriation provisions of the Jobs Act on enterprises' income tax expense and deferred tax liability. FSP 109-2 states that an enterprise is allowed time beyond the financial reporting period of enactment to evaluate the effect of the Jobs Act on its plan for reinvestment or repatriation of foreign earnings for purposes of applying FASB Statement No. 109. The Company has not yet completed evaluating the impact of the repatriation provisions and has not adjusted its tax expense or deferred tax liability to reflect the repatriation provisions of the Jobs Act.

In November 2004, the FASB issued SFAS No. 151, "Inventory Costs-An Amendment of ARB No. 43, Chapter 4" ("SFAS 151"). SFAS 151 amends the guidance in ARB No. 43, Chapter 4, "Inventory Pricing," to clarify the accounting for abnormal amounts of idle facility expense, freight, handling costs and wasted material (spoilage). Among other provisions, the new rule requires that items such as idle facility expense, excessive spoilage, double freight, and re-handling costs be recognized as current-period charges regardless of whether they meet the criterion of "so abnormal" as stated in ARB No. 43. Additionally, SFAS 151 requires that the allocation of fixed production overhead to the costs of conversion be based on the normal capacity of the production facilities. SFAS 151 is effective for fiscal years beginning after June 15, 2005. The Company is currently evaluating SFAS 151 and does not expect it to have a material impact on the Company's consolidated financial statements.

In December 2004, the FASB issued SFAS No. 123 (revised 2004), "Share-Based Payment" ("SFAS 123R"), which replaces SFAS No. 123, "Accounting for Stock-Based Compensation" ("SFAS 123") and supersedes APB Opinion No. 25, "Accounting for Stock Issued to Employees." SFAS 123R requires all share-based payments to employees, including grants of employee stock options, to be recognized in the financial statements based on their fair values. Transition may be accomplished using either the prospective or retrospective method. The Company currently measures compensation costs related to share-based payments under APB Opinion No. 25. The Company is currently evaluating the transition methods under SFAS 123R. In April 2005, the Securities and Exchange Commission announced that the effective date of SFAS 123R should be no later than the beginning of the first fiscal year beginning after June 15, 2005.

In March 2005, the FASB issued FASB Interpretation No. 47, "Accounting for Conditional Asset Retirement Obligations, an interpretation of FASB Statement No. 143" ("FIN 47"), which requires an entity to recognize a liability for the fair value of a conditional asset retirement obligation when incurred if the liability's fair value can be reasonably estimated. FIN 47 is effective no later than the end of fiscal years ending after December 15, 2005. The Company does not expect the adoption of this Interpretation to have a material impact on its consolidated financial statements.

In May 2005, the FASB issued Statement of Financial Accounting Standards No. 154, "Accounting Changes and Error Corrections-a replacement of APB Opinion No. 20 and FASB Statement No. 3" ("SFAS 154"). This Statement replaces APB Opinion No. 20, "Accounting Changes," and FASB Statement No. 3, "Reporting Accounting Changes in Interim Financial Statements." SFAS 154 requires retrospective application to prior periods' financial statements for changes in accounting principle, unless it is impracticable to determine either the period-specific effects or the cumulative effect of the change. SFAS 154 also requires that a change in depreciation, amortization, or depletion method for long-lived, non-financial assets be accounted for as a change in accounting estimate effected by a change in accounting principle. SFAS 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. The Company believes that adoption of the provisions of SFAS No. 154 will not have a material impact on the Company's consolidated financial statements.

#### Impact of Inflation

Inflation affects the Company's manufacturing costs, distribution costs and operating expenses. The carpet and tile industry has experienced significant inflation in the prices of raw materials and fuel-related costs beginning in the first quarter of 2004. For the period from 1999 through 2003 the carpet and tile industry experienced moderate inflation in the prices of raw materials and fuel-related costs. In the past, the Company has generally passed along these price increases to its customers and has been able to enhance productivity to offset increases in costs resulting from inflation in both the United States and Mexico.

#### Seasonality

The Company is a calendar year-end company and its results of operations for the first quarter tend to be the weakest. The second, third and fourth quarters typically produce higher net sales and operating income. These results are primarily due to consumer residential spending patterns for floorcovering, which historically have decreased during the first two months of each year following the holiday season.

#### Forward-Looking Information

Certain of the statements in this Form 10-Q, particularly those anticipating future performance, business prospects, growth and operating strategies, proposed acquisitions, and similar matters, and those that include the words "believes," "anticipates," "forecast," "estimates" or similar expressions constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. For those statements, Mohawk claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. There can be no assurance that the forward-looking statements will be accurate because they are based on many assumptions, which involve risks and uncertainties. The following important factors could cause future results to differ: changes in industry conditions; competition; raw material prices; energy costs; timing and level of capital expenditures; integration of acquisitions; introduction of new products; rationalization of operations; and other risks identified in Mohawk's SEC reports and public announcements.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Company's exposures to market risk have not changed materially since December 31, 2004.

#### Item 4. Controls and Procedures

Based on an evaluation of the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this report, the Company's Chief Executive Officer and Chief Financial Officer have concluded that such controls and procedures were effective for the period covered by this report. No change in the Company's internal control over financial reporting occurred during the period covered by this report that materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

#### PART II. OTHER INFORMATION

#### Item 1. Legal Proceedings

A review of the Company's current litigation is disclosed in the Notes to Condensed Consolidated Financial Statements. See "Notes to Condensed Consolidated Financial Statements - Note 13 - Commitments and Contingencies."

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

#### **Issuer Purchases of Equity Securities** Number of Total Shares that Number of Shares May Yet Be Average Purchased as Part Purchased **Total Number** Price of Publicly Under the of Shares Paid per Announced Plans Plans or Purchased **Programs** Period Share or Programs Opening balance 11,206,690 27.80 11,206,690 3,793,310 Month #1 (April 3, 2005-May 7, 2005) 230,874 (1) \$ 78.06 11,437,564 3,562,436 (1) Month #2 (May 8, 2005-June 4, 2005) Month #3 (June 5, 2005-July 2, 2005) 11,437,564 28.81 11,437,564 3,562,436 Total

#### Item 3. Defaults Upon Senior Securities

None.

## Item 4. Submission of Matters to a Vote of Security Holders

The Annual Meeting of Stockholders was held on May 18, 2005, at which time stockholders were asked to elect a class of directors to serve a three-year term beginning in 2005.

<sup>(1)</sup> The total number of shares repurchased includes an aggregate of 44,874 mature shares surrended to the Company to satisfy the exercise price and tax withholding obligations in connection with the exercise of stock options.

On September 29, 1999, the Company announced that its Board of Directors authorized the repurchase of up to 5 million shares of the Company's common stock. On December 16, 1999, the Company announced that the Company's Board of Directors authorized the repurchase of an additional 5 million shares of its common stock under the existing repurchase plan. On May 18, 2000, the Company announced that the Company's Board of Directors authorized the repurchase of an additional 5 million shares of its common stock under the existing repurchase plan.

John F. Fiedler, Jeffrey S. Lorberbaum, and Robert N. Pokelwaldt were elected Class I directors of the Company for a term expiring in 2008. Mr. Fiedler was elected by stockholders owning 61,948,187 shares of common stock, with stockholders owning 546,674 shares withholding authority. Mr. Lorberbaum was elected by stockholders owning 62,103,676 shares of common stock, with stockholders owning 391,185 shares withholding authority. Mr. Pokelwaldt was elected by stockholders owning 61,924,716 shares of common stock, with stockholders owning 570,145 shares withholding authority. Ms. Phyllis O. Bonanno and Messrs. Leo Benatar, Bruce C. Bruckmann, David L. Kolb, Larry W. McCurdy, Sylvester ("Jack") H. Sharpe and W. Christopher Wellborn continued their terms of office as directors.

#### Item 5. Other Information

#### Item 6. Exhibits

<u>No.</u>

(a)

Description
Exhibits
2.01 Share Purchase Agreement between Cigales SAK and Mohawk Industries, Inc., dated July 2, 2005.
31.1 Certification Pursuant to Rule 13a-14(a).
31.2 Certification Pursuant to Rule 13a-14(a).
32.1 Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2 Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
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### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MOHAWK INDUSTRIES, INC.

Dated: August 10, 2005

By: /s/ Jeffrey S. Lorberbaum JEFFREY S. LORBERBAUM, Chairman, President and Chief Executive Officer (principal executive officer)

Dated: August 10, 2005

By: /s/ Frank H. Boykin FRANK H. BOYKIN, Chief Financial Officer (principal financial officer) Share Purchase Agreement in respect of shares in Unilin Holding NV

between

Cigales SAK

as Seller

and

Mohawk Industries, Inc.

as Purchaser

#### **Share Purchase Agreement**

Between:

(1) Cigales SAK, a foundation organised and existing under the laws of The Netherlands, having its registered office at Hoogeveenenweg 28, Nieuwerkerk aan den IJssel 2913 LV, the Netherlands, represented for the purposes of this Share Purchase Agreement (the "Agreement") by Mr. Frans de Cock and Mr. Bernard Thiers, directors,

hereinafter referred to as "Cigales" or "Seller";

(2) Mohawk Industries, Inc., a company organised and existing under the laws of Delaware, the United States of America, having its executive offices at 160 South Industrial Blvd., Calhoun, GA 30701, USA, acting on behalf of an existing or to be incorporated Belgian company,

represented for the purpose of this Agreement by Mr. Jeffrey Lorberbaum, Chairman and CEO and

Mr. Frank Boykin, CFO;

hereinafter referred to as the "Purchaser".

#### Whereas:

And:

- (A) The Seller owns 695,529 bearer shares (the **"Shares"**) in Unilin Holding NV, a limited corporation organised and existing under the laws of Belgium, having its registered office at Schaapdreef 36, 8710 Ooigem, Belgium, registered with the Register of Legal Entities under number 0405.447.726 (the **"Company"**).
- (B) The Shares represent approximately 94.26 % of issued capital of the Company. The remaining 42,391 bearer shares in the Company, representing approximately 5.74 % of the issued capital, are held by Unilin Flooring NV, an indirect wholly-owned subsidiary of the Company.
- (C) The Seller organised a controlled auction pursuant to which the Purchaser, together with different other candidate-purchasers, was granted the opportunity to review certain information and indicate its interest in acquiring the Shares, following the execution of a confidentiality undertaking with the Company dated May 23, 2005, attached hereto as Schedule A (the "Confidentiality Agreement").
- (D) In the course of the auction procedure, the Purchaser, its representatives and advisors have conducted a financial, environmental, legal, business and tax due diligence in respect of the business and operations of the Company and its subsidiaries.
- (E) Mr Bernard Thiers has signed a form, pursuant to which he assigns his entire right, title and interest in all Intellectual Property used by the Company in its business, substantially in the form as attached in Schedule B.
- (F) The Seller now wishes to sell to the Purchaser and the Purchaser now wishes to purchase from the Seller the Shares, upon the terms and subject to the conditions set forth in this Agreement.

#### It is agreed as follows:

- 1 Definitions and Interpretation
- 1.1 Definitions

For the purposes of this Agreement, the following terms shall have the meanings specified or referred to in this Clause 1.1:

"Affiliated Company" means an affiliated company ("société liée" / "verbonden vennootschap") as defined in Article 11 of the Belgian Companies Code.

"Antitrust Clearances" means those clearances or consents required by any competent merger control authorities to lawfully complete the transfer of the Shares from the Seller to the Purchaser, which are listed in Schedule 5.3.1.

"Antitrust Laws" means all applicable antitrust laws and regulations in force as of the date of this Agreement.

"Business Day" means any day other than a Saturday, a Sunday or a bank holiday in Belgium.

"Closing" means the transfer of ownership of the Shares pursuant to Clause 6.1.

"Closing Date" means the date on which the Closing shall take place pursuant to Clause 6.1.

"Code" means the United States Internal Revenue Code of 1986, as amended, and the rules and regulations promulgated thereunder.

"Company" has the meaning set forth for such term in the first recital.

"Confidentiality Agreement" has the meaning set forth for such term in the third recital.

"Consent" means any consent, approval, authorization, clearance, exemption, waiver, or similar affirmation by any Person pursuant to any Contract, Law, Order, or Permit, which in the event it is not obtained or if it is revoked is likely to result in, individually or in the aggregate, a Material Adverse Change.

"Contract" means any written agreement, arrangement, authorization, commitment, contract, indenture, instrument, lease, license, obligation or undertaking of any kind or character, or other document to which any Person is a party or that is binding on any Person or its capital stock, assets or business.

"Default" means any breach or violation of, default under, contravention of, or conflict with, any Contract, Law, Order, or Permit that with or without the passage of time or the giving of notice would give rise to a right of any Person to exercise any remedy or obtain any relief under, terminate or revoke, suspend, cancel, or modify or change the current terms of, or renegotiate, or to accelerate the maturity or performance of, or to increase or impose any liability under, any Contract, Law, Order, or Permit, where, in any such event, such Default is likely to result in, individually or in the aggregate, a Material Adverse Change.

"Damages" means any damage, loss, undertaking, liability, penalty or payment effectively or likely to be incurred, borne or made by the relevant Person.

"EBITDA" means the sum of the "Bedrijfswinst" (account number 70/64) and the "Afschrijvingen en waardeverminderingen op inrichtingskosten, op immateriële en materiële vaste activa" (account number 630), as determined in accordance with Belgian GAAP applying, as the case may be, the valuation rules consistently used by the Unilin Group. For the avoidance of doubt, the Unilin Group's valuation rules comply with Belgian GAAP.

"GAAP" means generally accepted accounting principles, consistently applied during the periods involved.

"Intellectual Property" means copyrights, patents, trademarks, service marks, service names, trade names, domain names, registrations and applications therefor, technology rights and licenses, computer software (including any source or object codes therefor or documentation relating thereto), trade secrets, franchises, know-how, inventions, business methods, shop-rights and other intellectual property rights.

"Law" means any code, law (including common law), ordinance, regulation, rule, or statute applicable to a Person or its assets, liabilities, or business, including those promulgated, interpreted or enforced by any Regulatory Authority.

"Lien" means any pledges, security interests, usufructs ("usufruit" / "vruchtgebruik"), options, or any other third party rights of any kind, which are likely to result in, individually or in the aggregate, a Material Adverse Change, except for 4.1.1(v) with respect to which the definition of Lien shall be without reference to Material Adverse Change.

"Litigation" means any judicial or administrative action, arbitration, lawsuit, claim, complaint, criminal prosecution, governmental or other examination or investigation, audit (other than regular audits of financial statements by outside auditors) relating to or affecting a Party.

"Material Adverse Change" means any event or development which, individually or in the aggregate, has a material adverse effect on the business, financial condition or results of the Company and the Affiliated Companies, taken as a whole, provided that:

- (i) an adverse effect shall only be deemed material if (A) it would have had or is likely to result in an impact on the consolidated annual EBITDA of the Company for fiscal year 2005 of more than EUR 25 million, assuming such event or development had occurred on January 1, 2005 or (B) it would have had or is likely to result in more than EUR 110 million of Damages to the Company;
- (ii) no event or development that is the result of (x) changes in general economic conditions or changes affecting the industry in which the Company is operating or (y) the entering into of this Agreement or the consummation of the transactions contemplated in this Agreement, shall be deemed a Material Adverse Change.

"Order" means any administrative decision or award, decree, injunction, judgment, order, ruling, or writ of any federal, state, local or foreign or other court, arbitrator, tribunal, administrative agency, or Regulatory Authority.

"Parties" means the Seller and the Purchaser (each of them being referred to individually as a "Party").

"Permit" means any Regulatory Authority approval, authorization, certificate, easement, filing, franchise, license, notice or permit to which any Person is a party or that is or may be binding upon or inure to the benefit of any Person or its securities, assets, or business, which in the event it is not obtained or if it is revoked is likely to result in, individually or in the aggregate, a Material Adverse Change.

"Permitted Liens" has the meaning set forth for such term in Clause 8.3.

"Person" means a natural person or any legal, commercial or governmental entity, such as, but not limited to, a corporation, general partnership, joint venture, limited partnership, limited liability company, limited liability partnership, trust, business association.

"Purchase Price" means the purchase price as set forth in Clause 3.1.

"Regulatory Authorities" means, collectively, the SEC, the New York Stock Exchange, the Belgian Banking Finance and Insurance Commission, and all other governmental or regulatory agencies, authorities (including taxing and self-regulatory authorities), instrumentalities, commissions, boards or bodies of any kind having jurisdiction over the Parties and their respective Subsidiaries.

"Related Persons" means any certificate holder of the Seller or any director, officer, employee, agent or representative (including financial and legal advisors) of the Seller, the Company or its Affiliated Companies.

"SEC" means the United States Securities and Exchange Commission.

"Shares" has the meaning set forth for such term in the first recital.

"Subsidiaries" means the Company's subsidiaries, the details of which are set out in Schedule 1.1.

"Taxes" means all taxes, however denominated, including any interest, penalties, additions to tax or additional taxes that may become payable in respect thereof, which taxes shall include all income taxes, registration taxes, social security contributions, real estate and personal property taxes, VAT, "parafiscal" charges, customs duties, withholding taxes, environmental taxes and local taxes.

"Tax Return" means any report, return, information return, or other information required to be supplied to a Regulatory Authority in connection with Taxes, including any return of an affiliated or combined or unitary group that includes a Party or its Subsidiaries.

- 1.2 Interpretation
- **1.2.1** The titles and headings included in this Agreement are for convenience only and do not express in any way the intended understanding of the Parties. They shall not be taken into account in the interpretation of the provisions of this Agreement.
- 1.2.2 The Schedules to this Agreement form an integral part hereof and any reference to this Agreement includes the Schedules and vice versa.
- 1.2.3 The original version of this Agreement has been drafted in English. Should this Agreement be translated into French, Dutch or any other language, the English version shall prevail among the Parties to the fullest extent permitted by Belgian law, provided, however, that whenever French and/or Dutch translations of certain words or expressions are contained in the original English version of this Agreement, such translations shall be conclusive in determining the Belgian legal concept(s) to which the Parties intended to refer.

- **1.2.4** When using the expressions "shall use its best efforts" or "shall use its best endeavours" (or any similar expression or any derivation thereof) in this Agreement, the Parties intend to refer to the Belgian legal concept of "obligation de moyen" / "middelenverbintenis".
- **1.2.5** When using the words "shall cause" or "shall procure that" (or any similar expression or any derivation thereof), the Parties intend to refer to the Belgian legal concept of "porte-fort" / "sterkmaking".
- **1.2.6** The words "herein", "hereof", "hereunder", "hereby", "hereto", "herewith" and words of similar import shall refer to this Agreement as a whole and not to any particular clause, paragraph or other subdivision.
- 1.2.7 The words "include", "includes", "including" and all forms and derivations thereof shall mean including but not limited to.
- 1.2.8 All periods of time set out in this Agreement shall be calculated from midnight to midnight. They shall start on the day following the day on which the event triggering the relevant period of time has occurred. The expiration date shall be included in the period of time. If the expiration date is not a Business Day, the expiration date shall be postponed until the next Business Day. Unless otherwise provided herein, all periods of time shall be calculated in calendar days. All periods of time consisting of a number of months (or years) shall be calculated from the day in the month (or year) following the one on which the triggering event has occurred until the eve of the same day in the following month(s) (or year(s)) ("de quantième à veille de quantième" / "van de zoveelste tot de dag vóór de zoveelste").
- 1.2.9 Unless otherwise provided herein, all references to a fixed time of a day shall mean Central European Time.
- 2 Sale and purchase of the Shares
- 2.1 The Shares
- **2.1.1** Subject to the terms and conditions of this Agreement, the Seller hereby agrees to sell to the Purchaser and the Purchaser hereby agrees to buy from the Seller, the Shares.
- 2.1.2 The full ownership of the Shares shall be transferred to the Purchaser on the Closing Date against payment of the Purchase Price in accordance with Clause 3.1.
- 2.2 Rights attaching to the Shares dividends

The Shares are sold together with all rights attaching thereto, including the right to the full amount of all dividends which might be allocated to the Shares in respect of the current financial year (which started on December 31, 2004).

- 3 Purchase Price
- 3.1 Purchase Price and payment thereof

Subject to the terms and conditions of this Agreement, the Purchaser shall pay to the Seller on the Closing Date an amount equal to EUR 2,227.5 million (the "Purchase Price") in return for the Shares, by wire transfer in immediately available funds (value date the Closing Date) to the account designated by the Seller.

#### 3.2 Final Purchase Price

The Parties agree that the Purchase Price is final and fixed. It may not be adjusted for any reason whatsoever, whether prior to, or following, the Closing.

#### 4 Representations and warranties

#### 4.1 Representations and warranties of the Seller

The Seller represents and warrants to the Purchaser as at the date hereof and the Closing Date that, except (i) as set forth in the vendor due diligence reports delivered to the Purchaser prior to the date hereof, (ii) as disclosed in the documents set forth on the data room index delivered to the Purchaser and made available to the Purchaser at the offices of Linklaters De Bandt in Antwerp, Belgium, which are attached hereto as Schedule 4.1.(ii), (iii) as disclosed in the written answers to questions submitted by the Purchaser and its representatives to the Seller and its representatives prior to the date hereof attached hereto as Schedule 4.1.(iii), (iv) as to information which is available in public registers, or (v) as provided in this Agreement (the information set forth in Clauses (i) up to (v) being referred to herein as the "Disclosed Information"):

#### 4.1.1 Organization; Authority; Capitalization; Existence

- (i) The Seller is a foundation ("stichting") duly organized and validly existing under the laws of the Netherlands.
- (ii) The Seller has the statutory power and authority to enter into this Agreement and to transfer and deliver the Shares as provided in this Agreement. The execution and delivery of this Agreement and the consummation of the transaction contemplated in this Agreement have been duly authorized by the necessary actions of the Seller and this Agreement constitutes a valid obligation of the Seller enforceable against the Seller in accordance with its terms.
- (iii) The registered capital of the Company is EUR 915,000 divided into seven hundred thirty seven thousand nine hundred and twenty (737,920) shares. The 737,920 shares represent all of the outstanding shares of capital in the Company. Except for the 737,920 shares, there are (with the exception of the certificates issued by Cigales) and will be at Closing, no shares or other equity interests in the Company issued and outstanding or any options, warrants, calls, rights, convertible securities or other agreements or commitments of any character obligating the Company to issue, transfer or sell any shares or other equity interests in the Company, or any agreements, arrangements, or understandings granting any person any rights in the Company similar to shares or other equity interests.

- (iv) The registered capital and shareholding of each Subsidiary has been included in the Disclosed Information. The capital shares of each Subsidiary (the "Subsidiary Shares") represent all of the outstanding shares of capital in the Subsidiary indicated. All shares of the Subsidiaries are directly or indirectly held by the Company with the exception of the shares in Unilin Systems SA and Unilin Systems SUD SAS which are to be transferred at Closing pursuant to Clause 6.2.2 (v). Except for the Subsidiary Shares, there are and will be at Closing, no shares or other equity interests in any Subsidiary issued and outstanding or any options, warrants, calls, rights, convertible securities or other agreements or commitments of any character obligating any Subsidiary to issue, transfer or sell any shares or other equity interests in any Subsidiary, or any agreements, arrangements, or understandings granting any person any rights in any Subsidiary similar to shares or other equity interests.
- (v) Upon Closing, the Purchaser will obtain full ownership of the Shares and all of the rights attached thereto, free and clear of all Liens. At the Closing, all Subsidiary Shares and those shares of the Company held by Unilin Flooring NV shall be free and clear of all Liens.
- (vi) The Shares, the Subsidiary Shares and the shares of the Company held by Unilin Flooring NV have been validly issued and fully paid up.
- (vii) Neither the execution and delivery of this Agreement by the Seller, nor the consummation by the Seller of the transactions contemplated hereby, nor compliance by the Seller with any of the provisions hereof, will (i) constitute or result in a Default under, or require any Consent pursuant to, or result in the creation of any Lien on any material asset of any Affiliated Company under, any Contract or Permit of any Affiliated Company, or, (ii) constitute or result in a Default under, or require any Consent pursuant to, any Law or Order applicable to any Affiliated Company or any of their respective material assets.
- (viii) No notice to, filing with, or Consent of, any public body or authority is necessary for the consummation by the Seller of the transactions contemplated hereby.
- (ix) There are no legal grounds that could lead to the annulment of the Company or any Subsidiary.
- (x) Neither the Company nor any Subsidiary has been dissolved by a resolution of the Shareholders' Meeting, and no Shareholders' Meeting has been called to that effect.
- (xi) Neither the Company nor any Subsidiary has been dissolved by a court decision, has been declared bankrupt or has obtained a "concordat judiciaire" / "gerechtelijk akkoord". There is no request pending or, to the knowledge of the Seller, threatened for any such decision and there are no legal grounds that could justify any such decision.
- (xii) Neither the Company nor any Subsidiary is a party to any merger, split, contribution or sale of a division ("branche d'activité" / "bedrijfstak") or a business as a whole ("universalité" / "algemeenheid") or any other restructuring.

#### 4.1.2 Financial Facilities

(i) The Company's consolidated EBITDA for the twelve month period ending December 30, 2004 is not less than EUR 240 million.

- (ii) The Disclosed Information includes (i) the amount of all overdrafts, loans or other financial facilities outstanding or available to the Company or the Subsidiaries and the interest rate applicable thereto, (ii) any pledges, mortgages, security interests and guarantees of any kind which relate to such indebtedness, and (iii) the name of the lender or the other payee of each such indebtedness.
- (iii) Unless otherwise provided in the general conditions of the lender, all liabilities of the Company and the Subsidiaries in respect of such indebtedness can be prepaid in full without penalty at any time.

#### 4.1.3 Absence of Certain Changes or Events

Since December 31, 2004, there have been no events, changes, or occurrences which have had, or are reasonably likely to result in, individually or in the aggregate, a Material Adverse Change.

#### 4.1.4 Tax Matters

- (i) All Affiliated Companies have timely filed with the appropriate Taxing authorities all Tax Returns in all jurisdictions in which Tax Returns are required to be filed, and the correctness and completeness of these Tax Returns is not likely to result in, individually or in the aggregate, a Material Adverse Change. None of the Affiliated Companies is the beneficiary of any extension of time within which to file any Tax Return. The Company and the Subsidiaries are not in Default with respect to the full and timely payment of all Taxes of the Affiliated Companies (whether or not shown on any Tax Return). There are no Liens for any Taxes (other than a Lien for current real property or ad valorem Taxes not yet due and payable) on any of the assets of any of the Affiliated Companies. No claim has ever been made by an authority in a jurisdiction where any Affiliated Company does not file a Tax Return that such Affiliated Company may be subject to Taxes by that jurisdiction.
- (ii) None of the Affiliated Companies has received any notice of assessment or proposed assessment in connection with any Taxes, and there are no explicit threats in writing or pending disputes, claims, audits or examinations regarding any Taxes of any Affiliated Company or the assets of any Affiliated Company. No officer or employee responsible for Tax matters of any Affiliated Company expects any Regulatory Authority to assess any additional Taxes for any period for which Tax Returns have been filed. None of the Affiliated Companies has waived any statute of limitations in respect of any Taxes or agreed to a Tax assessment or deficiency.

### 4.1.5 Intellectual Property

Each Affiliated Company owns or has a license to use all of the Intellectual Property used by such Affiliated Company in the course of its business. Each Affiliated Company is the owner of or has a license, with the right to sublicense, to any Intellectual Property sold or licensed to a third party by such Affiliated Company in connection with such Affiliated Company's business operations, and such Affiliated Company has the right to convey by sale or license any Intellectual Property so conveyed. No Affiliated Company is in Default under any of its Intellectual Property licenses. At the date of this Agreement, no proceedings have been instituted, or are pending or to the knowledge of the Company threatened, which challenge the rights of any Affiliated Company with respect to Intellectual Property used, sold or licensed by such Affiliated Company in the course of its business, nor has any person claimed or formally alleged any rights to such Intellectual Property. The conduct of the business of any Affiliated Company does not constitute a Default of any Intellectual Property rights of any other Person. No Affiliated Company is obligated to pay any recurring royalties to any Person with respect to any such Intellectual Property. Every officer, director, employee or supplier of any Affiliated Company, involved in the development of Intellectual Property, assigned any interest in any Intellectual Property to an Affiliated Company and undertook confidentiality covenants.

### 4.1.6 Compliance with Laws

Each Affiliated Company has in effect all Permits necessary for it to own, lease, or operate its material assets and to carry on its business as now conducted, and there has occurred no Default under any such Permit. None of the Affiliated Companies:

- (i) is in Default under any Laws, Orders, or Permits applicable to its business or employees conducting its business; or
- (ii) since December 31, 2001, has received any written notification or communication from any agency or department of national or local government or any Regulatory Authority or the staff thereof (A) asserting that any Affiliated Company is not, or may not be, in compliance with any Laws or Orders, where such noncompliance is reasonably likely to result in, individually or in the aggregate, a Material Adverse Change, (B) threatening to revoke any Permits, or (C) requiring any Affiliated Company to enter into or consent to the issuance of a cease and desist order, injunction, formal agreement, directive, commitment, or memorandum of understanding, or to adopt any board resolution or similar undertaking, that is likely to result in, individually or in the aggregate, a Material Adverse Change.

#### 4.1.7 Legal Proceedings

There is no Litigation instituted or pending, or, to the knowledge of the Company, explicitly threatened in writing against any Affiliated Company, or against any director, officer or employee in their capacities as such, or against any asset, interest, or right of any of them, that is likely to result in, individually or in the aggregate, a Material Adverse Change, nor are there any Orders outstanding against any Affiliated Company, that are reasonably likely to result in, individually or in the aggregate, a Material Adverse Change.

- **4.1.8** All representations and warranties contained in Clause 4.1.1 through 4.1.7 shall expire upon Closing and shall no longer give right to any claim or remedy following that date.
- **4.1.9** No Related Person shall have any liability or responsibility for the representations and warranties contained in Clauses 4.1.1 through 4.1.7.

- **4.1.10** The Purchaser acknowledges that it has not entered into this Agreement in reliance upon any express or implied representation or information other than the representations set out in Clauses 4.1.1 through 4.1.7.
- **4.1.11** Except for the representations and warranties contained in Clauses 4.1.1 through 4.1.7, neither the Seller, nor any of its Related Persons makes any other express or implied representation or warranty with respect to the Seller, the Shares, the Subsidiary Shares, the Company or its Affiliated Companies, their respective businesses (including the accuracy or completeness of any projections, financial statements or business plans) and the transaction contemplated in this Agreement. Accordingly, the delivery or disclosure to the Purchaser or any of its representatives of any documentation or other information by the Seller or any of its Related Persons, does not imply or constitute any other representation or warranty by the Seller or its Related Persons.
- 4.2 Representations and warranties of the Purchaser

The Purchaser represents and warrants to the Seller as at the date hereof and the Closing Date as follows:

- **4.2.1** The purchaser will be at Closing a corporation duly organized and validly existing under the laws of Belgium.
- 4.2.2 The Purchaser has the power and authority to enter into this Agreement and the other documents contemplated hereby. The execution and delivery of this Agreement, and other documents contemplated hereby and the consummation of the transaction contemplated in this Agreement have been duly authorized by the necessary corporate action of the Purchaser, and this Agreement constitutes a valid and binding obligation of the Purchaser, enforceable against the Purchaser in accordance with its terms.
- 5 Conditions to Close
- 5.1 Conditions to the Purchaser's obligation to Close

The Purchaser's obligation to consummate the transaction contemplated in this Agreement is subject to:

**5.1.1** each of the representations and warranties of the Seller set forth in Clause 4.1 which are qualified by a Material Adverse Change being accurate in all respects as of the Closing Date and each of the other representations and warranties of the Seller contained in Clause 4.1 being accurate in all material respects as of the Closing Date, save that the Purchaser may waive this condition at any time prior to and including the Closing Date at its entire discretion; and

- 5.1.2 the delivery of consolidated financial statements of the Company as of and for the year ended December 30, 2004, audited in accordance with the standards of the United States Public Accounting Oversight Board and presented in conformity with United States GAAP and sufficient to satisfy all requirements for filing with the SEC in accordance with the US Securities Act of 1933, as amended, and the US Securities Exchange Act of 1934, as amended, and the rules and regulations promulgated thereunder and an unqualified independent accountant's report of BDO Atrio of Messrs. Koen De Brabander and Lieven Van Brussel and Mrs Veerle Catry with respect to the above financial statements; and
- 5.1.3 the delivery of a statement by BDO Atrio of the calculation of the EBITDA for the twelve month period ended December 30, 2004.
- 5.2 Conditions to the Seller's obligation to Close

The Seller's obligation to consummate the transaction contemplated in this Agreement is subject to all the representations and warranties of the Purchaser contained in Clause 4.2 being accurate in all material respects as of the Closing Date, save that the Seller may waive this condition at any time prior to and including the Closing Date at its entire discretion.

5.3 Condition to the Parties' obligation to close

The Parties' obligations to consummate the transaction contemplated in this Agreement are subject to the satisfaction of the following conditions:

- **5.3.1** The Antitrust Clearances shall have been obtained or deemed obtained; and
- 5.3.2 No Material Adverse Change shall have occurred in the period between the date of this Agreement and the Closing Date.
- 5.4 Best efforts concerning the satisfaction of the Obligations to Close
- **5.4.1** Each of the Parties shall use its best efforts to ensure the due satisfaction of the conditions precedent set out in Clause 5 as soon as possible.
- 5.4.2 In case the conditions to close set forth in Clauses 5.1 and 5.3 are not or can no longer be fulfilled, the Purchaser shall have the right to terminate the Agreement in accordance with Clause 10.1.3. The Seller shall in such an event not be held liable to pay any damages or costs the Purchaser may or has incurred.
- 5.5 Specific undertakings of the Purchaser concerning the satisfaction of the Condition to close set forth in Clause 5.3.1
- **5.5.1** The Purchaser shall ensure that all filings necessary to obtain the Antitrust Clearances are made as soon as possible or as required by Antitrust Laws but no later than ten (10) Business Days after the signing of this Agreement.
- 5.5.2 The Purchaser in this respect shall keep the Seller and/or its advisors regularly and in advance informed, promptly provide information as to the status thereof and supply as promptly as practicable any additional information and documentary material, including draft copies of all submissions to and material communications with any governmental or regulatory body so as to consult and allow the Seller a reasonable opportunity to assist and provide comments on such submissions and communications before they are submitted or sent.

- 5.5.3 Following the filings referred to in 5.4.1 above, the Purchaser shall take or cause to be taken all actions necessary, proper or advisable to obtain the Antitrust Clearances as soon as reasonably possible. The Purchaser agrees that such necessary actions may include agreeing, or causing any of its Affiliated Companies to agree to (i) divest assets and businesses as may be necessary for the Purchaser to forestall any ruling, injunction, judgment, decree, or other order (whether preliminary, temporary or permanent) (an "Order") or the taking of any other action by any governmental authority to restrain, enjoin or otherwise prohibit the consummation of the transaction contemplated in this Agreement, and (ii) hold separate such assets and businesses pending such divestiture. In the event that, despite the Purchaser's compliance in all respects with its obligations in the preceding sentence, an Order is sought to be imposed that would prevent, delay or make unlawful the consummation of the transaction contemplated in this Agreement, the Purchaser will contest and resist any action seeking to have imposed any such Order and use its commercially reasonable efforts to take promptly any and all steps necessary to vacate, modify or suspend any such Order so as to permit such consummation as promptly as practicable after the date hereof.
- 6 Closing
- 6.1 Date and Place

The transfer of ownership of the Shares to the Purchaser (the "Closing") shall take place at the offices of Linklaters de Bandt in Antwerp, Belgium, on the fifth (5<sup>th</sup>) Business Day following the date upon which each of the conditions to close set out in Clauses 5.1.2 and 5.3.1 are satisfied or waived or at such other date as may be agreed by the Parties (the "Closing Date"); provided, however, that in no event shall the Closing Date occur prior to October 3, 2005.

6.2 Seller's Closing Obligations

On the Closing Date, the Seller shall take the following actions:

- 6.2.1 the Seller shall deliver to the Purchaser the bearer certificates constituting title to the Shares and the bearer certificates representing shares of the Company held by Unilin Flooring NV;
- **6.2.2** the Seller shall deliver to the Purchaser:
- (i) an executed receipt for the Purchase Price; and
- (ii) the letters of resignation of the Company's and its Subsidiaries' directors, other than Frans De Cock, Bernard Thiers, Marc Van Canneyt and Paul De Fraeye, listed in <u>Schedule 6.3.3(i)</u>;
- (iii) a Seller's closing certificate substantially in the form as attached in <u>Schedule 6.2.2(iii)</u>, which shall include the existing charter and administration conditions of Cigales;
- (iv) the executed form pursuant to which Bernard Thiers assigns his entire right, title and interest in all Intellectual Property used by the Company in its business, substantially in the form as attached in <u>Schedule B</u>;
- (v) an executed transfer agreement with respect to the shares in Unilin Systems SA and Unilin Systems SUD SAS, substantially in the form as attached in Schedule 6.2.2.(v).
- 6.3 Purchaser's Closing Obligations

On the Closing Date, the Purchaser shall take the following actions:

- **6.3.1** the Purchaser shall pay the Purchase Price to the Seller, in accordance with Clause 3.1;
- 6.3.2 the Purchaser shall deliver to the Seller an executed receipt for the Shares; and

- 6.3.3 the Purchaser shall hold, or cause to be held, special shareholders' meetings for each of the Company and its Subsidiaries with the agenda set forth in (i) and (ii) below, and shall adopt, or cause to be adopted, the resolutions approving each item on such agenda, substantially in the form of the draft minutes attached as Schedule 0:
- (i) resignation of each of the individuals or legal entities listed in <u>Schedule 6.3.3(i)</u> as directors of the Company or its Subsidiaries, as the case may be; and
- (ii) release of liability for the resigning directors of the Company or its Subsidiaries, as the case may be.
- 7 Undertakings of all Parties

In addition to the undertaking of the Purchaser set forth in Clause 5.5, as soon as practicable after the date of this Agreement, the Parties shall comply with all formalities required in order to consummate the transaction contemplated in this Agreement (including any notification required to be made to public authorities for information purposes, such as the notifications to certain Belgian Ministers required under Article 36 of the Law of 30 December 1970 on Economic Expansion) and the Seller shall cause the Company to provide all assistance necessary for such formalities.

The Seller and the Purchaser agree that, from time to time, whether before, at or after the Closing Date, each of them will execute such further instruments of conveyance and transfer and take such other action as may be necessary to carry out the purposes and intents of this Agreement.

- 8 Undertakings of the Seller prior to the Closing Date
- 8.1 Purchaser's access to the Company
- **8.1.1** After the date of this Agreement, the Seller shall cause the Company and its Subsidiaries to afford to representatives of the Purchaser reasonable access to their offices, properties, books and records during normal business hours consistent with applicable law; provided, however, that such access shall be at reasonable times and upon reasonable notice and shall not unreasonably disrupt the personnel and operations of the Company or any of its Subsidiaries. All access and requests for access, to the offices, properties, books or records shall be made through such representatives of the Seller as the Seller shall designate, who shall be solely responsible for coordinating all such requests and all access permitted hereunder.
- **8.1.2** Any information provided to the Purchaser or its representatives in accordance with Clause 8.1 or otherwise pursuant to this Agreement shall be held by the Purchaser and its representatives in accordance with, and shall be subject to the terms of the Confidentiality Agreement.
- 8.2 Operation of the Company and its Subsidiaries' Business

Between the date of this Agreement and the Closing Date, the Seller shall cause the Company and its Subsidiaries to operate and carry on their businesses in the ordinary course of business in a manner consistent with past practices.

#### 8.3 Restrictions on the Seller, the Company and its Subsidiaries

Between the date of this Agreement and the Closing Date, the Seller shall not, and shall cause the Company and its Subsidiaries not to, take any of the following actions, without the Purchaser's prior written consent (which consent shall not be unreasonably withheld or delayed), except to the extent it is required to do so by law or regulation or pursuant to a legally binding obligation in existence on the date hereof that has been disclosed to the Purchaser:

- (i) amend its by-laws or similar constitutive document, except the amendments to the Company's Articles of Association described in the Vendor Due Diligence Report prepared by Linklaters De Bandt and dated May 13, 2005, which should have taken place at the occasion of the Company's annual shareholders' meeting;
- (ii) acquire, or agree to acquire, by merger, consolidation, purchase of shares or assets or otherwise any business or company (be it a corporation, partnership, association or other business organization);
- (iii) enter into any joint venture, partnership or other similar arrangement;
- (iv) alter its outstanding share capital or equity securities or declare, set aside, make or pay any dividend, distribution of share premium or extraordinary distribution in respect of its share capital or equity interests (in cash or otherwise) or purchase or redeem any outstanding shares of its share capital or other equity securities;
- (v) issue or sell (other than pursuant to the terms of this Agreement), or agree to issue or sell, any of its share capital (including treasury shares) or other equity interest or any options (including any grants of stock options pursuant to stock option plans), warrants or other rights to purchase any such shares or other equity or voting interest or any securities convertible into or exchangeable for such shares or equity interests or purchase, or agree to purchase, any such securities of a third party, or cancel treasury shares;
- (vi) sell, transfer, lease or pledge, or agree to sell, transfer, lease or pledge, any shares of its Subsidiaries;
- (vii) make capital expenditures in an aggregate amount in excess of EUR 5 million other than those capital expenditures provided in the budget set forth in <a href="Schedule 8.3(vii)">Schedule 8.3(vii)</a>;
- (viii) sell, transfer, lease or pledge, or agree to sell, transfer, lease or pledge, any property owned by the Company or its Subsidiaries, other than in the ordinary course of business and for Permitted Liens; for the purpose hereof "Permitted Liens" shall mean, collectively, any liens of any nature whatsoever arising from and continuing in the ordinary course of business for obligations which are not delinquent or which do not materially affect the value of the property including any title retention clause (clause de réserve de propriété) in favor of the seller of any assets;
- (ix) lend any amounts or waive or cancel any receivables or debts owed to it in excess of EUR 1 million per item and EUR 5 million in aggregate;

- (x) except in the ordinary course of business consistent with past practices (including daily cash management) or under existing credit facilities (including any renewals thereof), incur any liabilities in respect of any loans, overdrafts or other financial facilities in excess of EUR 5 million in the aggregate;
- (xi) enter into, amend or terminate any agreement which (a) involves a liability for the Company or its Subsidiaries in excess of EUR 5 million in the aggregate, or which (b) is not capable of being terminated by the Company or its Subsidiaries without compensation at any time with less than 6 months' notice;
- (xii) enter into any employment or similar contract with, or materially increase the annual level of remuneration or benefits of, the directors, officers or employees of the Company and the Subsidiaries as of the date hereof, except in the ordinary course of business consistent with past practices;
- (xiii) sell or, other than in the ordinary course of business, license, any patent, trade name or trademark; or
- (xiv) commit or agree to take any of the foregoing actions.

For the purposes of requesting the Purchaser's consent hereunder, the Purchaser designates Jeffrey S. Lorberbaum and/or Frank H. Boykin with immediate effect who shall have full power and authority to give irrevocable consents on behalf of the Purchaser. All such requests for approval shall be deemed granted if the Purchaser has not given written notice of disapproval within five Business Days of receipt of the request for approval.

# 8.4 Directors' resignation

The Seller shall procure that the Company's directors whose names are set out in <u>Schedule 6.3.3(i)</u>, shall resign from their position as of the Closing Date and shall execute a letter of resignation, on or before the Closing Date, substantially in the form attached as Schedule 6.3.3(ii).

#### 8.5 Works Councils

The Seller shall procure that all Works Councils set up across the Company and its respective Subsidiaries shall be (i) duly informed of the transactions contemplated in this Agreement in accordance with applicable law, and (ii) insofar as required by law, consulted on the transaction contemplated in this Agreement

# 8.6 Acquisition structure

The Seller and the Purchaser shall cooperate to achieve a structure at Closing that is tax efficient for the combined company after Closing, it being understood that such structure shall (i) in no event be detrimental in any manner to the Seller or the Related Persons and (ii) at all times comply with all applicable tax and other laws.

- 9 Undertakings of the Parties extending after the Closing Date
- 9.1 Confidentiality and announcements
- 9.1.1 The existence, subject matter and contents of this Agreement are confidential, and subject to Clause 9.1.2, each Party is prohibited from disclosing all or any part of this Agreement, or even its existence, at any time (including after the Closing Date), without the prior written approval of the other Party.
- 9.1.2 Clause 9.1.1 shall not prohibit disclosure or use of any information if and to the extent that:

the disclosure or use is necessary in order to allow any Party to comply with any legal requirement to make any announcement or to provide any information to any public authority or stock exchange, provided, however, that such Party shall consult with the other Party insofar as is reasonably practicable before complying with such legal requirement;

the disclosure or use is required for the purposes of any judicial or arbitration proceedings arising out of or in connection with this Agreement;

the disclosure is made to professional advisers or lenders of any Party on condition that such professional advisers or lenders undertake to comply with the provisions of Clause 9.1.1 in respect of such information as if they were a party to this Agreement;

the information is or becomes publicly available (other than as a result of any breach of the Confidentiality Agreement or this Agreement);

the information becomes available to the Party bound by this Clause 9.1 from a source which is not bound by any obligation of confidentiality in relation to such information (as can be demonstrated by such Party's written records or other reasonable evidence); or

the other Party has given prior written approval to the disclosure or use.

- **9.1.3** In furtherance of the foregoing, the Parties shall consult with each other concerning the means by which the Company's employees, customers and suppliers, and others having dealings with the Company, shall be informed of this Agreement. The Purchaser shall have the right to be present when any such communication is made.
- **9.1.4** The Parties shall take all necessary actions to ensure that no accidental or unauthorised disclosure of the existence or contents of this Agreement occurs.
- 9.1.5 The Seller shall cause the Company to accept an amendment from the terms of the Confidentiality Agreement to give effect to the relevant terms of this Agreement. In case the Agreement is terminated by either Party the terms and conditions of the Confidentiality Agreement shall remain in force and fully applicable and shall not be affected by (the termination of) this Agreement.
- 9.2 Release of Directors' Liability
- 9.2.1 The Purchaser undertakes to vote or cause to be voted (i) at the Company's Annual Shareholders' Meeting relating to the financial year ending December 30, 2005, all the shares of the Company, and (ii) at the Subsidiaries' Annual Shareholders' Meeting relating to the financial year 2005, all the shares of each Subsidiary which the Company has the direct or indirect power to vote, in each case in favour of a resolution, substantially in the form of the draft minutes attached as <u>Schedule 0</u>, releasing the Company's and the Subsidiaries' directors who resigned on the Closing Date from any liability arising from the performance of their duties until the Closing Date.
- 9.3 Subsequent Sale of the Shares by the Purchaser

- 9.3.1 The Purchaser undertakes not to sell or otherwise transfer all or part of the Shares to any foreign company or any other foreign legal entity (i.e. any company or legal entity whose registered office, main place of business or headquarters are not located in Belgium) for a twelvementh period as from the Closing Date.
- 9.3.2 The Purchaser further undertakes not to sell or otherwise transfer all or part of the Shares to any individual or Belgian legal entity without first obtaining the written undertaking of the transferee (a copy of which shall be delivered to the Seller) not to subsequently sell or otherwise transfer all or part of the Shares to any foreign legal entity for a twelve-month period as from the Closing Date.
- 9.3.3 In case of a breach of this Clause 9.3, the Purchaser shall reimburse to the Seller any Belgian Taxes incurred by the certificate holders of Cigales as a result of the sale or transfer of the Shares (or part of them) to a foreign legal entity less than twelve months after the Closing Date.
- 10 Termination
- 10.1 Termination Events

This Agreement may only be terminated:

- **10.1.1** At any time by mutual written consent of the Seller and the Purchaser.
- **10.1.2** by the Seller at any time, if the Antitrust Clearances have not been obtained after the expiration of a period of sixty (60) days following the date of this Agreement, with immediate effect by the Seller serving notice to the Purchaser.
- **10.1.3** By either the Purchaser or the Seller, at any time, if the Closing has not occurred for any reason after the expiration of a period of one hundred and eighty (180) days following the date of this Agreement, with immediate effect by one party serving notice on the other, save that the right to terminate this Agreement pursuant to this Clause 10.1.3 shall not be available to any Party who is in breach of its obligations under this Agreement and that such breach has been the reason of the failure to close.
- 10.2 Effect of Termination

In the event of termination of this Agreement by either Party or by both Parties, all further obligations of the Parties under this Agreement shall terminate, except that the obligations set out in this Clause 10.2, Clauses 9.1 (Confidentiality and announcements), and 11.6 (Expenses) shall survive, provided, however, that, subject to what is set out in Clause 5.4.2, such termination shall not relieve any Party of any liability for any breach of this Agreement.

- 11 Miscellaneous
- 11.1 Sole remedy

The Purchaser shall have no remedies or claims in contract or in tort against the Seller other than in case of sale of the Shares to a third party in breach of this Agreement.

The Purchaser shall have no remedies or claims in contract or in tort against any Related Persons, provided however that the Board of the Seller undertakes not to sell the Shares in breach of this Agreement.

For the avoidance of doubt, the Purchaser waives to the fullest extent permitted by law all rights and remedies it may have under Belgian law (or, as the case may be, any other applicable law) in respect of any breach of any provision of this Agreement, including the right to seek the termination of this Agreement in court for such a breach (at any time, including after the Closing Date) pursuant to Article 1184 of the Belgian Civil Code.

- 11.2 Amendments and Waivers
- 11.3 No amendment of this Agreement shall be effective unless it is made in writing and signed by duly authorised representatives of the Parties.
- **11.3.1** Except as otherwise provided herein, no failure or delay of a Party to exercise any right or remedy under this Agreement shall be considered as a waiver of such right or remedy, or any other right and remedy under this Agreement.
- **11.3.2** Except as otherwise provided herein, no waiver shall be effective unless given in writing and signed by a duly authorised representative of the Party giving the waiver.
- 11.4 Notices in connection with this Agreement
- 11.4.1 Any notice in connection with this Agreement must be in writing in English and shall be validly given with respect to each Party if:
- (i) delivered by hand (with written confirmation of receipt) to the persons listed hereinafter;
- (ii) sent by fax (with confirmation received by registered mail or an internationally recognised courier company within three (3) Business Days) to the fax numbers and addresses set out hereinafter; or
  - (iii) sent by registered mail or an internationally recognised courier company to the addresses set out hereinafter;

or to such other addressee, fax number or address as a Party may notify to the other Parties in accordance with this Clause 11.4.

If to Cigales: Name: Cigales SAK

C/O Unilin Holding NV

Address: Schaapdreef 36, 8710 Wielsbeke (Ooigem),

Belgium

Attention: Mr. Marc Van Canneyt
Fax: +32 (0)56 66 47 94
Name: Linklaters De Bandt

With a copy to: Name: Linklaters De Bandt Address: Graanmarkt 2, 2000 Antwerpen, Belgium

Attention: Mr. Pascal Vanden Borre Fax: +32 (0)3 203 62 34

If to the Purchaser: Name: Mohawk Industries Inc.

Address: 160 South Industrial Blvd., Calhoun, GA 30701,

United States of America

Attention: Jeffrey S. Lorberbaum Fax: +1 (706) 625 35 81 Name: Alston & Bird LLP

Address: 1201 West Peachtree Street, Atlanta, Georgia

30309-3424 United States of America

Attention: Mr. Alexander Patterson Fax: +1 (404) 881 76 88

With a copy to: Name: Loyens

Address: Woluwe Atrium, Rue Neerveld 101-103, 1200

Brussels, Belgium
Attention: Mr. Roel Nieuwdorp
Fax: +32 (0)2 773 23 54

- 11.4.2 Any notice shall be effective upon receipt and shall be deemed to have been received:
- (i) at the time of delivery, if delivered by hand or a courier company;
- (ii) on the next business day (in the place to which it is sent) if sent by fax (provided, however, that if no confirmation is received within three (3) Business Days, the notice shall be deemed to have been received on the date when such confirmation is actually received);
- (iii) on the first Business Day following the date of posting if sent by registered mail, provided that both the sender and the addressee reside in Belgium; or
- (iv) on the third (3<sup>rd</sup>) business day (in the place to which it is sent) following the date of posting if sent by registered mail where either the sender or the addressee does not reside in Belgium.
- 11.5 Assignment of Rights and Obligations

With a copy to:

**11.5.1** Except as otherwise provided herein, no Party may assign all or part of its rights and obligations under this Agreement to any third party (through a sale, a capital contribution, a donation or any other transaction, including the sale or contribution of a division ("branche d'activité" / "bedrijfstak") or of a business as a whole ("universalité" / "algemeenheid"), or a merger or split-up) without the prior written consent of the other Party.

11.5.2 Subject to the assignment restrictions set out in this Clause 11.5, the provisions of this Agreement shall inure to the benefit of and shall be binding upon the Parties and their respective heirs, successors and assigns.

#### 11.6 Expenses

Each Party shall bear all costs and expenses incurred or to be incurred by it, including the fees and expenses of Linklaters directly in relation to the negotiation, execution and performance of this Agreement and the fees and expenses of Goldman Sachs, other than the costs incurred by or on behalf of the Company and its Subsidiaries in relation to the preparation of the transaction contemplated in this Agreement, as set forth in <a href="Schedule 11.6">Schedule 11.6</a>.

- 11.7 Severability
- **11.7.1** If any provision in this Agreement shall be held to be illegal, invalid or unenforceable, in whole or in part, under any applicable law, that provision shall be deemed not to form part of this Agreement, and the legality, validity or enforceability of the remainder of this Agreement shall not be affected.
- **11.7.2** If such illegal, invalid or unenforceable provision affects the entire nature of this Agreement, each Party shall use its reasonable best efforts to immediately negotiate in good faith a valid replacement provision.
- 11.8 Entire Agreement
- **11.8.1** This Agreement (and the documents referred to herein) contains the entire agreement between the Parties with respect its subject matter.
- 11.8.2 It replaces and annuls all prior agreements, communications, offers, proposals or correspondence, oral or written, exchanged or concluded between the Parties relating to the same subject matter, including the Purchaser's non-binding offer letter and the Purchaser's binding offer letter dated 27 June 2005, but excluding the Confidentiality Agreement which shall remain in force, unless terminated in common agreement with the Company.
- 11.9 Governing Law

This Agreement shall be governed by and construed in accordance with Belgian law.

#### 11.10 Jurisdiction

All disputes arising out of or in connection with this Agreement and which the Parties are unable to settle amicably shall be subject to the exclusive jurisdiction of the courts of Brussels.

Done in Brussels, on July 2, 2005, in two originals. Each party acknowledges receipt of its own original.

# Name: Frans de Cock Name: Bernard Thiers

Title:

Director

Name:Jeffrey LorberbaumName:Frank BoykinTitle:Chairman and CEOTitle:CFO

Cigales SAK:

Title:

Director

Mohawk Industries, Inc.

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Statement of Chief Executive Officer of MOHAWK INDUSTRIES, INC. Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to § 906 of the Sarbanes-Oxley Act of 2002

In connection with the quarterly report of Mohawk Industries, Inc. (the "Company") on Form 10-Q for the period ended July 2, 2005 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Jeffrey S. Lorberbaum, Chairman, President and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that, based on my knowledge:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

<u>/s/:Jeffrey S. Lorberbaum</u>
Jeffrey S. Lorberbaum
Chairman, President and Chief Executive Officer
August 10, 2005

#### **CERTIFICATIONS**

- I, Jeffrey S. Lorberbaum, certify that:
  - I have reviewed this quarterly report on Form 10-Q of Mohawk Industries, Inc.;
  - 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
  - 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report:
  - 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f)) and 15d-15(f)) for the registrant and have:
    - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
    - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
    - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
    - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
  - 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
    - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
    - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 10, 2005
/s/: Jeffrey S. Lorberbaum
Jeffrey S. Lorberbaum

Chairman, President and Chief Executive Officer

### **CERTIFICATIONS**

- I, Frank H. Boykin, certify that:
  - 1. I have reviewed this quarterly report on Form 10-Q of Mohawk Industries, Inc.;
  - 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
  - 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
  - 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f)) and 15d-15(f)) for the registrant and have:
    - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
    - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
    - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
    - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
  - 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
    - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
    - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 10, 2005 /s/: Frank H. Boykin Frank H. Boykin Chief Financial Officer

Statement of Chief Financial Officer of MOHAWK INDUSTRIES, INC. Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to § 906 of the Sarbanes-Oxley Act of 2002

In connection with the quarterly report of Mohawk Industries, Inc. (the "Company") on Form 10-Q for the period ended July 2, 2005 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Frank H. Boykin, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that, based on my knowledge:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/: Frank H. Boykin Frank H. Boykin Chief Financial Officer August 10, 2005